



INDIAN INSTITUTE OF MATERIALS MANAGEMENT
GRADUATE DIPLOMA IN PUBLIC PROCUREMENT
Paper No.4
Logistics & E-Procurement

June 2013

Date: 11.06.2013
Time: 10.00 am to 1.00 pm

Max Marks: 100
Duration: 3 Hours

Instructions:

Part A contains 4 questions, each question carries 10 marks. **Attempt all 4 questions**
Part B contains 7 questions, **attempt any 4 questions**. Each question carries 15 marks.

PART-A

Answer all four Questions. **Each question carries 10 Marks**. Total 40 Marks for this section.

Q1. State True or False:

- 1.1 Inventory is the quantity of goods and material held in hand or stock.
- 1.2 Incoterms are a set of three-letter standard trade terms commonly used in international contracts.
- 1.3 Tamperers offer regular services but are used for one off shipments.
- 1.4 Liner agents do not act as intermediary between shipper and liner operators.
- 1.5 Non-conference lines offer more competitive rates.
- 1.6 Selling prices are increasingly driven by market demand rather than by the cost of production.
- 1.7 Transfer of title does not take place anywhere between the seller's premises and the buyer's premises.
- 1.8 Liner freight rates cover the cost of loading and discharge.
- 1.9 Under F terms, the buyer is to arrange and pay for the carriage.
- 1.10 KPIs do not help to measure how well a logistics system is working.

Q2. Write the full form of the following abbreviations as used in the context of public procurement.

2.1 CPT	2.3 SPVs	2.5 SDRs	2.7 CPT	2.9 FMCG
2.2 FCA	2.4 BPOs	2.6 CDC	2.8 CIP	2.10 RO-ROA

Q3. Fill in the blanks.

- 3.1 A letter of would help to claim the goods if the LC has not arrived.
- 3.2 Delivery and transfer of can take place at many points between the seller's premises and the buyer's premises.
- 3.3 Appropriate labeling isto avoiding damage, loss or pilferage.
- 3.4 The longer you can use a vehicle, the better investment it will make.
- 3.5 The bill of lading is the primary contract of document.
- 3.6 Liner agents arebetween shippers and liner operators.

- 3.7 Non-conference lines may offer more rates.
- 3.8 Understanding the required.....is critical to effective import logistics .
- 3.9 Imports involvethat must be carefully managed.
- 3.10 The careers can be calculated on the basis of weight or number of packages.

Q4. Match the Columns:

Column A	Column B
1.Back loading	a) may represent Ship owners or Charterers.
2.DDP	b) is most onerous from the point of view of purchasers.
3.DAP	c) the buyer bears all risks of loss or damage. The seller however purchases the cargo insurance.
4.CFR	d) the seller clears the goods for export and pays the cost of moving the goods to destination.
5.CIF	e) the seller bears all costs & risk in bringing the goods to named place.
6.EXW	f) the buyer must generally pay transportation costs.
7. Principles of Cross-docking	g) is that nothing is allowed into the cross docking centre unless it has already been scheduled for dispatch.
8. DDD	h) the sellers only responsibility is to make goods available at sellers premises.
9. Under C Terms	i) is the quantity of goods and materials held in hand/stock.
10.Ship brokers	j) is often used for low value items.

PART- B

Attempt any four questions. Each Question carries 15 marks.

Total 60 marks

- Q5. What are the elements that constitute the cost of logistics? What are different procurement approaches?.
- Q6. What is procurement's role in inventory management? What are different procurement approaches?
- Q7. How are the quality of logistics operations and costs related?. Also explain what is strategic role of logistics.
- Q8. Write short notes on any three.
 - a) Handling equipment.
 - b) BHMHS Model.

- c) Import risks.
- d) Contract of sale.
- e) Freight forwarders.
- f) Transshipments.
- g) Inter stores transport.

Q9. What all are considered in choosing the location of a warehouse or stockyard? Explain in detail.

Q10. What is logistic overview? How do you evaluate the performance of your supply logistics?

Q11. Why are imports necessary? What are import risks? Outline the steps that help to reduce import risks
