

# BRANCH NEWS

## BANGALORE BRANCH

**31<sup>st</sup> December 2023 – Induction session for CSCM 27<sup>th</sup> Batch (Online) :** IIMM Bangalore Branch organized an Induction session for Short Term Certificate in Supply Chain Management Course (CSCM) (Online) on **31<sup>st</sup> December 2023** (Sunday). Mr. G. Balasubramanian, Senior Faculty conducted session for the CSCM 27<sup>th</sup> Batch students.

**20<sup>th</sup> January 2024 Branding IIMM Bangalore Branch :** IIMM Bangalore Branch organized a Brainstorming Session on Branding IIMM Bangalore Branch on 20<sup>th</sup> January 2024 at IIMM Office premises. It was moderated by Mr. Jayakumar. M, Branch Chairman with guidance and inputs from expert Mrs. Rama Krishnamurthy from BOSCH. The following points were deliberated.

- How to Brand IIMM and attract more learners for IIMM Courses
- How to bring more participation from large and MSME organisations and Individual members from organisations.

All Committee Members have participated and given their valuable inputs.

**21<sup>st</sup> January 2024 PGDMM/ PGDL&SCM Entrance Exam:** Entrance Exam for PGDMM/ PGDL&SCM has been conducted on 21<sup>st</sup> January 2024 at IIMM Bangalore Conference Hall, 10 candidates have been participated for the Entrance Exam.

**24<sup>th</sup> January 2024 – COLLABORATION With SJIM :** Industry ready students are need of India today and for the next 10 years. IIMM Bangalore branch has taken lead in this and made an MOU with SJIM (St Joseph Institute of Management). Next step is to leverage the strength of SJIM for IIMM Members and SCM Professionals and as well with Expertise real life knowledge of our Faculty and SCM professionals we started the 1<sup>st</sup> discussion to co-create suitable courses with SJIM.



*A view of Candidates Appeared for Entrance Exam*

This happened on 24<sup>th</sup> January 2024 at IIMM Office Premises, Professor Dr. Deepika, and Mr. Rajendra Desai from SJIM and from IIMM Bangalore Mr. Achyutha Rao, Mr. Balachandran. T.S, Mr. Jayaraman. B and Mr.

Jayakumar lead the discussions to co-develop suitable programs for SCM Professionals and SJIM Post grad Students.



*A view of Discussion to Co-create Courses*



*Brainstorming Session for Branding IIMM Bangalore Branch a view of Committee Members with Branding Expert*



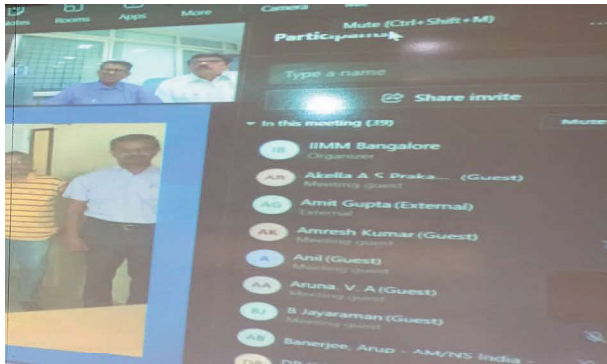
*IIMM Bangalore Branch and St. Joseph's Institute of Management (SJIM) had a meeting on 24th Jan 2024*



*IIMM Bangalore Branching Branding Session, Welcoming by Branch Chairman Mr. JAYAKUMAR. M*

## HOSUR BRANCH

**Free Webinar/Monthly Lecture Program:** Indian Institute of Materials Management, Hosur Branch and **Hosur Industries Association (HIA)** had organised a Free Webinar/ Evening Lecture Program on “CUSTOMS PROCEDURES” on 16th December 2023 (Saturday), by Mr. Karunakar C.S., EXIM Consultant on MS Team Meet between 06.00 pm to 7.00 pm



Mr. G. Balasubramanian, IIMM Hosur Branch Vice Chairman welcomed the gathering.

Dr. Sattianarayanan, Branch Chairman introduced the speaker.

Mr. J.H. Sastry, Past Chairman of Hosur Branch was the Guest of Honour and addressed the gathering.

Speaker Mr. Karunakar CS. gave presentation on **Indian Customs Compliance Information Portal detailing customs procedures and regulatory compliances for import-export trade.** About 70 Participants including Members from various sectors/organisations attended the Program. Program was very informative and very good Interactive. Excellent feedback has been received from the participants.

## KOLKATA BRANCH

**Faculty Meet held on Saturday 6<sup>th</sup> January, 2024 at IIMM Hall at 6 p.m.:** Mr.Koushik Roy, Chairman, IIMM, Kolkata welcomed all the faculty members of IIMM, Kolkata branch and wished them success in 2024. He mentioned that Kolkata branch has been excelling in the educational activities which is aptly recognized by our National Headquarters by awarding it the best branch

in the education department for the last 11 years. He thanked the faculty for their relentless effort to impart quality education and hoped that with their unstinted support the branch will continue to excel in the academic field. He expressed satisfaction in the respect of various activities of the branch, such as, admission procedure, arrangement of classes, conduct of examination and introducing new course curriculum. Chairman requested Mr. Debasis Mallick, Course Coordinator to present a report on the educational activities and future plan of the Education Department.

**Online vs. Offline classes:** There was an open house deliberation on the issue of switching over to offline mode of classes from online classes. It was decided that the classes for DMLM and PGDMM would continue to be held online. As regards GDMM, efforts would be made to conduct a few sessions on Quantitative Techniques and Research Methodology offline. Chairman suggested that online sessions for PGDMM could be extended to the students of other branches. Kolkata is the only branch offering contact classes at a very nominal fee. The course coordinator informed the house that the number of sessions in respect of PGDMM might increase in the near future as a result of positive feedback received from the students who joined the contact classes.

Kolkata branch has taken up with NHQ at appropriate level for continuation of the GDMM course, as the responses from the students have been quite encouraging. The National President has conveyed the approval of NHQ on 29<sup>th</sup> December to continue the programme for the current session. The faculty members participated in the discussion and offered valuable suggestions.



The intake of students in session II of 2021 was adversely impacted by covid. The branch is dealing with 200 plus

students at any point of time. This is the highest among all the branches of IIMM. Mr. Debasis Mallick placed on record the positive contribution from the Admin. staff of the branch, particularly, Mr. K Gupta, Manager, Mr. Tapas Chakraborty, Sr Education Officer and Mr. Sudip Sengupta, in-charge of DMLM programme.

The activity schedule of the Education Department was highlighted to the members.

The meeting was concluded with vote of thanks proposed by Mr. Sanjay Gupta, Hony. Secretary, IIMM, Kolkata. He placed on record hearty gratitude to all the faculty members for their kind presence and taking active part in the proceedings.

Written examination for the students of GDMM and PGDMM/PGDSCML was conducted successfully by IIMM, Kolkata branch in December 2023 at the Institute of Business Management campus, Jadavpur University.

A record number of 48 students from PGDMM / PGDSCML and 66 students from GDMM (R) appeared in the examination. This number excludes the PGDMM students who opted to appear in the examination online.

The answer sheets were despatched daily following the NHQ norms. IIMM, Kolkata would like to thank the NHQ, faculty and the administrative staff of Kolkata branch to facilitate conducting the examination smoothly and peacefully.



**Project presentation at IIMM, Kolkata :** IIMM, Kolkata branch organized a programme of project presentation for the GDMM and PGDMM students on 9<sup>th</sup> January 2024 at the institute hall. A total number of nine students made PowerPoint presentations and faced viva voce to defend their project. Senior Faculty members Mr. Debasis Mallick and Dr. Rajesh Das attended the programme to evaluate the students.

## MUMBAI BRANCH

IIMM Mumbai Branch had received a initial Work Order for a Two Day “Orientation Training In Public Procurement” for its Class 1 Officers in November 2022. The First Phase of this Two Day “Orientation Training in Public Procurement” for Systematic Improvement at Regular intervals was completed by IIMM Mumbai Branch in January 2023.

In end September 2023, Mumbai Port Authority gave IIMM Mumbai Branch a Repeat Work order on the same topic with same Scope of work for its Second Batch of Participants

The Topics/Scope covered by IIMM Mumbai for the initial Two Days of Training Program on 20<sup>th</sup> November & 21<sup>st</sup> November 2023, held at Port Management Training Centre (PMTTC) Mazagon, were as under :

- 1) Indian Contract Act
- 2) Non Disclosure Agreement
- 3) Workmen Compensation Act
- 4) General Financial Rules (GFR Rules – 2017 and its latest Amendments)

For

- a) Procurement of Goods
- b) Procurement of Services
- c) Procurement of Works
- 5) Customs Duty
- 6) INCO Terms
- 7) GST Act and Post GST Compliances

The Faculty from IIMM Mumbai Branch were Mr Alok Ranjan Sarkar Advisor IIMM Mumbai Branch (covering topics Serial no (1) to Serial No (4) above.

The Second Faculty from IIMM Mumbai Branch was Mr Pankaj Sinha, G.M (Retd) Indian Oil Corporation Ltd (covering Topics at serial no (5) and serial no (6) above.

The Third Faculty representing IIMM Mumbai Branch was Mr Jitendra Kumar, DGM Finance, Taxation BPCL who took the Session on GST Act

The Third day of Training viz 22<sup>nd</sup> November 2023 was covered by the In House Faculty of Mumbai Port Authority and covered Topics such as :

- General Principles of Public Procurement
- Estimation of Cost
- Formulation of Specifications
- MbPA Manual for Procurement of Goods
- Public Procurement Policy for Micro & Small Enterprises
- Start Ups
- Make in India Order 2017 and its subsequent Orders
- MbPA Works Manual (Civil)
- Implementation of SORs
- MbPA Transparency Plan
- MbPA Integrity Pact
- GeM Portal
- CPPP Portal
- CVC Guidelines

The Sessions were conducted by IIMM Mumbai Branch Speakers in interactive mode and queries of the participants were suitably replied. The Total Number of Participants in this Second Batch of Training were 28 Nos. IIMM Certificates were distributed and Feedback forms about the Program were filled up by the Participants. The activities of IIMM Mumbai Branch and Benefits of becoming IIMM Member was explained.



At the end of the two day Training Program, Mr Sushil Kumar Sharma, Actg Head of Materials Management Department, Mumbai Port Authority and Mr H. Sawant Senior Asst Traffic Manager (Training) felicitated Mr Alok Ranjan Sarkar, Advisor IIMM Mumbai Branch & former G.M - Materials & G.M (Engineering & Projects) BPCL by presenting a Flower Bouquet

The above In House Training Program was co-ordinated by Mr Alok Ranjan Sarkar, Advisor, IIMM Mumbai Branch and was well supported by Mr RB Menon, Deputy Director, IIMM Mumbai Office and his team members.



IIMM Mumbai Branch conducted an In House Training Program for Engineers and newly formed Materials Management Department of Air India Engineering Services Ltd Mumbai (New Name : AI Engineering Services Ltd) IIMM Mumbai Branches New Client.

The In House Training Program course content was given to IIMM Mumbai Branch by the client and is given :

- Basics of Materials Management
- Sourcing
- Evaluation of Quotes
- Procurement
- Shipping Process
- INCO Terms
- Customs Procedures
- Receiving
- Stocking
- Issue Procedure
- Inventory Valuation
- Brief Exposure to Impact on Company's Account in accordance with Statutory Audit & CAG Audit Requirement
- Introduction to GeM Portal
- Tendering Process in PSU Environment
- Process for Classifying Material as "Scrap" and Effective Scrap Disposal Process
- Post Assessment Training: Questions & Answers

## PUNE BRANCH

The Training Program was attended by 28 no's Participants, including their Dy GM Mr Chaitanya Kumar. The Faculty for the Training Program was 1) Mr Alok Ranjan Sarkar Advisor IIMM Mumbai Branch and ex GM - Materials & GM ( Engineering & Projects ) and 2) Mr Neetesh Agarwal , SMM NE Railways. The Program was interactive and various queries and clarifications of the client were answered.

IIMM Certificates were handed over to the participants by Mr Sunil Choudhary , GM ( Engineering ) AI Engineering Services Ltd. This Training Program was coordinated by Mr Alok Ranjan Sarkar, Advisor IIMM Mumbai Branch with support from IIMM Mumbai Branch Office Mr R.B.Menon- Dy Director and his team.

Indian Institute of Materials Management. Mumbai Branch organised a two day in house training program at Material **Organisation** on 13<sup>rd</sup> and 14<sup>th</sup> of December 2023 at their training cell at Ghatkopar, Mumbai on the topic **"Materials Management and Soft Skills "**. The training covered the following topics on day one was Warehouse Management, Preservation of Stores, Materials Management, and e-Procurement (GeM). The topics covered on day two were Supervisory skills, Behavioural Skills, Time Management and Human Values and Ethics.

The faculty for day one was Mr. Alok Ranjan Sarkar, Advisor - IIMM (Ex GM - Materials & GM Engineering & Projects BPCL). The faculty for the second day was Dr. Neil Sequeira - Chief Operating Officer (COO) (Head & Neck Cancer Institute of India). The program was highly interactive and the feedback obtained at the end of the program was very encouraging. The Program was co-ordinated by Dy. Director IIMM Mumbai Branch, Mr. R. B. Menon and ably supported by his team at Branch Office.



**Interactive Knowledge Sharing Session :** IIMM-Pune successfully organized an Interactive Knowledge Sharing session on Saturday, 20<sup>th</sup> January 2024 at its branch office. We were honored to have Ms. Sharmila Kesarkar, Head of Pharmacy (Pharma Procurement & Operations) at Jehangir Hospital, Pune, as our esteemed guest speaker. Mr. Suhas Gawas, Chairman, IIMM-Pune Branch welcomed & introduced her to all the members present in the session. The session revolved around the critical topic of "Challenges and Opportunities for Supply Chain Management (SCM) in Hospitals." Under the expert guidance of Mr. Mohan Nair, National Councilor at IIMM, the session was skillfully moderated, ensuring a smooth flow of information and engaging discussions.

Ms. Sharmila Kesarkar, a distinguished expert in the field, brought a wealth of experience and knowledge to the discussion. Her presentation delved into the unique challenges faced by hospitals in managing their supply chains, highlighting the critical role SCM plays in ensuring the seamless functioning of healthcare institutions.

**Key takeaways from the session included: Supply Chain Challenges in Healthcare:** Ms. Kesarkar discussed the intricacies of supply chain management in the healthcare sector, emphasizing the complexities arising from the need for timely delivery of medical supplies, equipment, and pharmaceuticals.

**Technology and Innovation:** The speaker shed light on the evolving landscape of SCM in hospitals, exploring how technological advancements and innovative solutions can address challenges and enhance efficiency. This included discussions on the implementation of digital platforms, automation, and data analytics.

**Regulatory Compliance:** Ms. Kesarkar underscored the importance of compliance with regulatory standards in the healthcare industry. She elaborated on the challenges posed by stringent regulations and the need for SCM strategies that ensure adherence to these standards.

**Collaboration and Partnerships:** The speaker highlighted the significance of collaboration among stakeholders in the healthcare supply chain. Building strong partnerships with suppliers, distributors, and other relevant entities was emphasized as a key factor in overcoming challenges and leveraging opportunities.

**Key Challenges:** The speaker placed particular emphasis on the obstacles hospitals face when it comes to attracting and retaining highly skilled professionals. In light of this, she proposed that IIMM take proactive measures by introducing targeted training programs and certifications in Supply Chain Management (SCM) specifically designed for the unique needs of healthcare organizations.

**Opportunities for Improvement:** Ms. Kesarkar shared insights into areas where hospitals can capitalize on opportunities to enhance their SCM practices. This included recommendations for proactive risk

management, continuous process improvement, and the adoption of sustainable practices. The session concluded with a lively Q&A session, allowing participants to further engage with Ms. Sharmila Kesarkar and delve into specific aspects of SCM in the healthcare sector. Overall, the Interactive Knowledge Sharing session attended by about 20 members, proved to be a valuable platform for exchanging ideas, gaining industry insights, and fostering a collaborative learning environment.



## THIRUVANANTHAPURAM BRANCH

IIMM Thiruvananthapuram Branch organized a Family get together on Saturday, 6th January 2024. The programme was held at IIMM Hall, Sasthamangalam, Thiruvananthapuram.

Shri Justine G. Padamadan, Clinical Psychologist, Trivandrum was the Chief Guest of the function. He was formerly Consultant to the Family Court, Trivandrum and Faculty to Academic Staff College, Trivandrum and Calicut, Child Development Centre, Medical College Campus, Trivandrum, Centre for Adult continuing education, University of Kerala, Institute of Management in Government, Trivandrum, Training College, State Bank of Travancore, Trivandrum and Family Apostolate, Diocese of Trivandrum. He has presented Scientific papers in national and international conferences.

The programme started with a silent prayer.

Chairman Dr. Koshy M George welcomed the Chief Guest and the august gathering. In his presidential address, Chairman highlighted the major activities of the branch and placed on record the co-operation of all the members in all the activities of the branch.

Shri M Janardhanan, NC Member introduced the Chief Guest to the gathering. Thereafter Shri Justine G. Padamadan made a beautiful presentation on "Family Enrichment". As introduction he told that Family Enrichment occurs when involvement within the family

results in the creation of a positive mood, feeling of support, or feeling of success which can help that individual to cope better, more efficient, more confidence or recharged for one's role at work. Family Enrichment is a process by which families can strengthen their relationships, increase their resilience, and promote healthy development and functioning. People are becoming more and more ego conscious. Culture is concern for the other person. Trust is very important as far as a family is concerned and a lot of flexibility is required in the family. Healthy family relations mainly depend on three Cs. Concern or Caring, Communication and Companionship. The talk was very informative and interesting and was well received by the audience.

Chairman Dr. Koshy M George handed over the Membership Kits to the newly joined members at this meeting. Sri M.G. Narayanan Nair, Secretary proposed vote of thanks. The meeting ended with Lunch. It was a memorable day for the participants. New year gifts were also distributed to the members after the function.



Chairman Dr. Koshy M George welcoming the Chief Guest and the audience. Chief Guest Shri Justine G. Padamadan, Secretary Shri M G Narayanan Nair and Vice Chairman Shri K Raveendra Prasad are on the dias



Chief Guest Justine G. Padamadan delivering the talk on "Family Enrichment".



Chairman Dr. Koshy M George handing over the Membership Kit to Shri S. Jayachandran Nair

## BRANCHES SNAPSHOT



IIMM Aurangabad Branch has distributed 500 New year welcome kit to Materials Management professionals.



Ahmedabad branch is having 10 Active chairmans, who are regularly attending IIMM Ahmedabad branch function. Sharing pic of 6 Chairman welcoming guests of honour in our last MM day program.



Programme at Indore Branch



Programme at Indore Branch

## ADVERTORIAL Career & Job Opportunities in The Field of Supply Chain & Logistics by IIMM, Indore

Over the last decade, the world's perception of India and its capabilities has shifted. For the rest of the world, our nation is becoming an example of a thriving economy. On a world scale, India is regarded as an important factor in the global supply chain, portraying itself as an attractive destination for global corporations. The entire world is waiting for India's steadfast and consistent efforts to convert the nation into a worldwide leader through its many initiatives. Across industries, companies that rely on transported materials for their operations have gained hard-earned knowledge from major disruptions over the past couple of decades, most notably the financial crisis of 2008, the COVID-19 pandemic, and geopolitical developments. During times of sudden upheaval, industries must quickly ramp down operations and then ramp up again once demand bounces back, adapt their execution, and revisit long-term plans. The Supply chain & Logistics Management has a special role to play, as industries rapidly shift their focus from cost-effectiveness to maximized throughput—For many companies, the COVID-19 pandemic has provided them impetus—and a uniquely apt moment—for transitioning toward autonomous planning & growth.

**Role of India in the Global Supply Chain Industry:** Because of its quick turnaround time, India became the favoured business location during and after the Covid-19 pandemic. As firms attempted to repair their damaged value chains in difficult times and reduce long-term supply chain risks, India emerged as an alternative to fill the distribution network and vast domestic market with expanding dis-



In current world scenario, India present itself as an appealing investment location for investors worldwide, thanks to its strong macroeconomic fundamentals, positive demographic dividend, improved ease of doing business (EoDB), and access to resources for expanding manufacturing facilities. This would involve the government, local governments, and businesses all working together to realize this potential. According to the government, India is on its way to becoming a member of the international supply chain. If the potential opportunities are embraced and a well-thought-out course of action is devised and successfully performed, it will quickly be catapulted, and further development will follow.

**- Dr. Sandeep Tare  
Chairman, IIMM.  
Director - MER,  
SKC LNCT Gr. Indore.**

posable incomes. These elements are combined with the comparative void since it is a stable nation with safe investment conditions. The country's claim is strengthened by its diverse corporate environment; skilled, inexpensive labour readily available in the market

will also contribute to the country's emergence as an international commercial hub.

### CAREER PROSPECTS

- Operations and Supply Chain Management are evergreen areas that have a constant and ever increasing demand for qualified professionals with huge gap of quality personals
- Recent research estimates global supply chain industry will grow at over 11% every year from 2020 to 2027
- India's logistics sector is valued at \$ 200 billion and employs more than 22 million people with steady growth in job opportunities despite the pandemic induced disruption

### SALARY TRENDS

- An entry level Supply Chain professional can expect to start at a salary of about Rs 6-7 LPA
- The average salary for Supply Chain Manager is about Rs.9-10 Lakhs per annum
- Operations/Supply Chain Heads of small to medium-sized organizations receive an average salary of Rs.30-40 Lakhs

### TYPES OF JOB ROLES

- Operations Manager, Operations Engineer, Operations Specialist, Process Engineer, Strategy & Operations Leader
- Supply Chain Manager, Supply Chain Analyst, QA Specialist, Quality Manager
- Warehouse Manager, Logistics Manager, Procurement Specialist, Materials Manager

### WHO CAN ENTER

- Any graduate or even 10+2 students can enter after receiving GDM/PGDMM/PGDSCM&L from any apex institutes like IIMM



Cochin Branch : One Day Training Programme for Executives at Cochin.