

BRANCH NEWS

BANGALORE BRANCH

29th January 2024 – Free Webinar/ Lecture Program : IIMM Bangalore Branch in association with Seshadripuram College has organized a Free Webinar on **“NAVIGATING FOR A SUCCESSFUL CAREER IN LOGISTICS AND SUPPLY CHAIN MANAGEMENT”** (Hybrid mode)” on 29th January 2024 at Seshadripuram College, Bangalore. Speaker **Mr. Karthi Baskar**, Managing Director & CEO India, FFAF Logistics India Pvt Ltd, From IIMM Bangalore Mr. M.R. Achyutha Rao Vice Chairman, Mr. B. Jayaraman Senior Faculty, Mr. Balachandran. T.S N.C. Member, including Members from Various Sectors/ Organisations attended the Program, The interactive Seminar has received a Very good Feedback.



Seminar on Navigating for a Successful Career in Logistics & SCM 29th January 2024 Honoured to Speaker by Mr. Achyutha Rao Vice Chairman



Seminar on Navigating for a Successful Career in Logistics & SCM a view of Participants

5th February 2024 – Collaborative Management Development Programs with ISME : Indian Institute of Materials Management, (IIMM) Bangalore Branch and International School of Management Excellence (ISME) had a meeting on 5th February 2024 regarding Possible collaboration for offering Management Development Programmes (MDPs) and to re-launch the previously conducted MDPs in Supply Chain Analytics with customized focus on Procurement Analytics, Inventory Optimization and Warehouse & Logistics. From IIMM Bangalore Mr. B. Jayaraman, Mr. Balachandran and Mr. Satish. T, from ISME Dr. Nitin Garg, Prof. Rajendra Desai, Prof. Tilak Thomas, Mr. Sudipto Das, Mr. Akshay Kumar, Ms. Jinsy had the discussion.



Meeting on Possible Collaborative MDPs, IIMM Bangalore Branch and ISME 5th February 2024.



A view of Meeting Participants on Collaborative MDPs IMM Bangalore Branch and ISME

10th February 2024 Workshop : IIMM Bangalore Branch had organised One day Workshop on on **“NEGOTIATION SKILLS & CONTRACT MANAGEMENT”** on 10th February 2024 at Paraag Hotel, Raj Bhavan Road, Bangalore - 560 001.” The speaker Mr. K.P. Rajendran senior Faculty of IIMM handled the sessions. About 27 Participants including Members from various sectors/organisations attended the workshop. The Interactive workshop has received Very good feedback.



Workshop on Negotiation Skills a session handling by K.P. Rajendran



Workshop on Negotiation Skills A view of participants with Speakers

KOLKATA BRANCH

Report on Annual Picnic 2024 organised by Kolkata Branch : Like every year, IIMM, Kolkata branch organised an annual picnic at the suburbs of Kolkata on 4th February. Debolina Garden with its lush green lawn, greenery all around enthralled the 120 guests who assembled from different parts of Kolkata. Most of the participants were students of GDMM. Some of the faculty members with their families, the staff of IIMM and institute members also participated. Meticulous arrangement was made to involve all the participants in various fun-filled activities, sports, light music and dance. Mr. Prasun Ganguly, one of the veteran members of Kolkata Branch, undertook the responsibility to mastermind the entire event. The staff and students of the institute supported him wholeheartedly to make the event a grand success. The young kids who accompanied their parents enjoyed the whole day in one of the most sprawling and pollution free environment away from the hustle and bustle of a metro city. A delectable menu to satisfy the gastronomy of all the enthusiasts was truly an icing on the cake. Chairman, Mr. Koushik Roy was present throughout the event and was seen quite often engrossed in discussing the more serious issues on education with the students.



The day ended with a prize distribution to the winners amidst cheers and thunderous applause from the onlookers. The strong group of 120 came home rejuvenated, refreshed - the fun & frolic etched in their memory lane.....

Induction programme of the 71st batch of GDMM in Kolkata Branch : The induction programme of the 71st batch of GDMM students was organized by IIMM, Kolkata on 11th February, 2024. Sixteen students were

admitted. The students were handed over the study material and welcome kit. Mr. Debasis Mallick, course coordinator, while addressing the students explained the importance of materials management in view of the fast-changing supply dynamics across the globe. He emphasized the need to acquire professional qualification as Supply MM has become a specialized branch of management. Mr. Rudranil Choudhury, senior faculty of IIMM informed the students about the course curriculum of GDMM and stressed on the need to attend class regularly. The students introduced themselves. It was observed that out of 16 students, 3 students are engineering graduates, 5 were diploma holders in engineering, two have done graduation in pharmacy and the rest were either science or commerce graduates. Among the staff, Mr. Tapas Chakraborty, R K Parui and Sudip Sengupta were also present. The classes for the 71st batch commenced after the induction programme.



Kolkata Branch organised a Plant Visit for students at Coco Cola diamond Beverages Ltd Plant.



MUMBAI BRANCH

Indian Institute of Materials Management. Mumbai Branch organised a one day in house training program at Mirage Hotel for Cipla Limited on 14th of January 2024 on the topic “Pharmacy Management (Medicine) in Hospital “. The training covered the following topics like problem solving in day-to-day functioning, good pharmacy practices, role plays and conflict management with stakeholders.



The faculty was Dr. Neil Sequeira - Chief Operating Officer (COO) (Head & Neck Cancer Institute of India). The program was highly interactive, and the feedback obtained at the end of the program was very encouraging.



The Program was co-ordinated by Dy. Director IIMM Mumbai Branch, Mr. R. B . Menon and ably supported by his team at Branch Office.

In House Training Program for Mahanadi Coalfields Ltd (MCL) on 29th January & 30th January 2024 Held at Management Training Centre, Burla , Sambalpur (Orissa). IIMM Mumbai Branch were invited by Management Training Centre (MTI) of Mahanadi Coalfields Ltd (A subsidiary of Coal India Ltd vide their letter dated 12th January 2024 to conduct a Two day In House Training Program on Public Procurement. Suggested Topics for in House Training Program for Indian Institute of Material Managements:

1. Legal Aspects, Sale of Goods Act, Company Act and Provisions from Buyers Perspective
2. Public Procurement Policy for Micro and Small enterprises
3. Make in India Order 2017 and its Subsequent Orders
4. Litigation in Tendering / Pre-Cautions at Tender Stage
5. Placement of order when Single offer is received/ Steps to be taken to increase Competition

6. Treatment of High and Freak Low-Priced Bids
7. Strategic Procurement/ Best Practices of Supply Chain Managers
8. Case Studies in Procurement
9. Risk Management and Mitigation in Procurement
10. Managing the Contract dealing with:
 - a) Schedule Risks
 - b) Cost Risks
 - c) Quality Risks
 - d) Commercial & other Risks
11. Procurement Guidance by CVC & Procurement policy Division (PPD) Department of Expenditure, Ministry of Finance, Govt of India
12. Contract Monitoring & Evaluation
13. Latest Developments in Procurement through GeM portal
14. Concept of Project/ Contract Risk Register
 - a) Types of Contracts
 - b) Prequalification/ Eligibility Criterion for Works Contract
 - c) Drafting of Commercial Contracts
 - d) Contract Administration and Associated areas — Hindrance Register
 - e) Managing Change Orders & Contractor Claims
 - f) Time Extensions & Liquidated Damages
 - g) Closure of Contracts
 - h) Dispute Resolution
 - i) case Studies & MCQ Quiz



The Faculty for the Training Program for this Outstation Training Program were Mr Arun Mehta, Principal Chief Materials Manager, Konkan Railway and Mr Alok Ranjan Sarkar, Advisor-IIMM Mumbai Branch & former G.M-Materials & G.M (Engineering & Projects) BPCL.

Mr Arun Mehta covered topics no 1, 2, 3, 4, 5, 8 and 11 of the List above and the Balance Topics were

taken by Mr Alok Ranjan Sarkar.

During the Inauguration Session, GM (Contract Cell) Mr RK Jha of Mahanadi Coalfields wanted IIMM Mumbai Branch Faculty to cover additional Topics like Contract Closure and Changes in Arbitration Act made by Amendments in 2015 and 2019.

These additional topics were also covered by Mr Alok Ranjan Sarkar.

The Training Program was highly interactive and total 31nos participated in the Training from various Departments

IIMM Certificates were handed over at the end of Day 2 of the Training Program and PPTs of both Faculty were also forwarded to General Manager, MTI, Mr Satyajeet Kumar.

The Feedback to the Training Program was very encouraging as most participants wanted this Training Program to be Repeated after 6–8 Months

This Outstation Training Program was obtained by IIMM Mumbai Branch due to favorable recommendation by CVO, Mahanadi Coalfields Ltd Mr PK Patel to the CMD of Coal India Ltd. The CVO, Mahanadi Coalfields Ltd, Mr PK Patel attended IIMM Mumbai's National Summit on Public Procurement (Seventh Edition) held on September 15th at Hotel Courtyard Marriot, Mumbai and was highly impressed by the Speakers and the contents.

This Training Program was coordinated by Mr Alok Ranjan Sarkar, Advisor IIMM Mumbai Branch and was assisted by IIMM Mumbai Branch Office Dy Director Mr RB Menon and his team.

Two day Inhouse Training Program on “Warehouse Management” for Numaligarh Refinery Ltd (NRL), Golaghat Dist Assam.

Numaligarh Refinery Ltd (NRL) gave IIMM Mumbai Branch an assignment of conducting an In House Training Program on “Warehouse Management” on 12th February and 13th February 2024 at NRL Premises

The Contents of the Module for the subject Training Program was developed by Mr Alok Ranjan Sarkar, Advisor -IIMM Mumbai Branch & former G.M - Materials & G.M (Engineering & Projects) BPCL and it was prepared to “Customise” the same to the Training Needs of NRL

The Broad Contents of the Training Module were :

- 1) Objectives of Warehouse Management
 - 1.1 Warehouse Design Parameters
 - 1.2 Warehouse Lay Outs
 - 1.3 Slow Moving /Medium Rate Moving Items / Fast Movement Items
- 2) Fixed Stock Location System - Advantages
 - 2.1 Random Stock Location System — Advantages
 - 2.2 Principles of Efficient Materials Handling
 - 2.3 Impact of Type of Material Handling on Lay outs
- 3.0 Warehouse Operations

- 3.1 Receiving
- 3.2 Warehouse Control
- 4.0 Lay Out Options
- 5.0 Design Of Stock yards
- 6.0 Stock Checking
- 7.0 Audit of Stores
- 7.1 Best Practices in Warehouse Management
- 7.2 Scrap Disposal
- 7.3 Methods to reduce Warehouse Cost
- 8.0 Managing Inventory
- 8.1 Inventory Analysis ABC, FSN, XYZ, VED
- 8.2 Safety Stock
- 9.0 Performance Management in Warehouse Operations



The Faculty for the Program was Mr. Prabhakar Sawant former Senior Manager Bharat Petroleum Corporation Ltd, Mumbai Refinery and Mr. Alok Ranjan Sarkar Former G.M - Materials & G.M (Engineering & Projects) BPCL and presently Advisor IIMM Mumbai Branch.

The Training Program was very interactive and many practical queries of NRL Staff were answered by the Faculty. Total 11 no's Warehouse Officers & Staff attended the Two-Day Training Program

A MCQ Quiz regarding Post Training assessment was administered at the end of Day 2 and all the participants were happy to participate in the same.

The feedback from the Participants was very encouraging. IIMM Certificates were handed over to all participants in the presence of DGM (Learning & Development) NRL, Mr. Asish Baruah. PPTs/ Course Material of both Faculty were also shared with all the Participants.

This Training Program was initiated by DGM In Charge Warehouse, of NRL who attended IIMM Mumbai's National Summit on Public Procurement held on September 15th at Mumbai along with GM (Commercial) of NRL. After attending IIMM Mumbai Conference, DGM In Charge Warehouse, NRL Mr. Gaurav Borgohain wrote to IIMM Mumbai Branch asking IIMM Mumbai Branch to prepare a suitable Training Module and then conduct the In House Training Program on a suitable date.

This Out Station Training Program was co-ordinated by Mr. Alok Ranjan Sarkar, Advisor IIMM Mumbai Branch and Former G.M - Materials & G.M (Engineering & Projects) BPCL with assistance from IIMM Mumbai Branch Dy Director, Mr. R. B. Menon and his team.

GREATER NOIDA BRANCH

Honorable MSME minister Sh. Narian Rane for different industries inaugurated Tool Room in Ecotech VIII of Greater Noida, along with the event industries and institutions were provided stalls to display their products and services they provide. Even though there were only limited stalls but IIMM Greater Noida branch managed to get one.



It was a rare opportunity to introduce IIMM to entrepreneurs and students at the same place. Our stall was visited by different industrial associations who will help us to enroll in more members about five life members getting registered. It was the first program of the new committee. We are thankful to our former national President Dr. Suresh Sharma ji and National Council Sh. Ajeet Kumar ji for their valuable guidance. Our senior EC member Sh. Anuj Bhargav ji explained all about IIMM to the Visitors.



PUNE BRANCH

On 24th February Mr. Om Vijayvargiya head supply chain at Schaeffler India Pvt Ltd delivered the second knowledge sharing session for the year 2024. Mr. Mohan Nair, National Councillor, IIMM, led the discussion through very thought-provoking questions. The meeting started with Mr. Arjunsingh Rajput, Hon. Secretary IIMM-Pune, welcoming the guest and the participants to the knowledge sharing program. The hall was filled with about 35 participants from various small, medium and large organizations.

Answering to the questions Mr. Om gave us a short introduction of Schaeffler and their operations in India. Schaeffler is a German company manufacturing ball bearings for almost everything that moves. They provide ball bearings to automobiles, trains and also to the

windmills. To make the supply chain smooth they have recently restructured their warehousing. They have two in Gujarat, one in Mumbai and one in Hosur Karnataka. This they did to ensure faster delivery of service as most of their customers are located in these regions. He was very candid in admitting that one need to change in order to grow. To accept change one need to have the right attitude towards the world. To accept and embrace change individuals and organizations need to continuously break the comfort zones where they are in.

While answering to the question on **digitization** he began his answer by discussing three trends in the industry.

1. Digitization (digital enablement)
2. Localization (Procure from within your own country) and
3. Nearshoring (procure from countries that are near to your country)

Digitization helps in improving the visibility. One can easily track the shipment and ensure that one receives. Digitization also helps in inventory verification. Many companies use OCR in this process. (Optical character recognition an AI technology)

Some of the challenges to digitization are:

1. Lack of a clear strategy. (often the identification of pain points do not happen)
2. Resistance to change
3. Data security– this is a major concern and there are stand alone system available today that enables digitization without compromising the data security.
4. Integration with other ERP tools (SAP allows the integration much easier)
5. Initial high cost/investment (it is a must to invest initially. The returns in the long term is huge)
6. Scalability (Digitization enables companies to scale up the operations and streamline the process.
7. Geopolitical situation (this has created a major road block in the recent times. The red sea crisis and the Ukraine War has majorly affected the supply chain process)
8. Sustainability concerns (Digitization has reduced the pressure on environment)

The audience also asked very relevant questions. : Mr. Narahari Wagh asked whether Indian geopolitical environment helped business or hampered it? Answering to this he said today India is a considered a favorite location for Schaeffler. Almost 40% of operations are happening in India and they are planning to increase this in the near future. Mr. Ravinder Lamba from Praj industries asked on the digitization of inventory verification and data security. Answering to this Mr. Om narrated their experiment. They realized if they use the SAP system for inventory verification this can lead to data security issues. Hence, they employed a local made scanning system to which all the SAP data on inventory can be transferred. Once the verification is completed you can transfer all the data back to SAP.

ESG compliance is another thing that has prompted Schaeffler for digitalization. This creates a transparency of the entire life cycle of product to ensure at each stage

there is no environmental and social harm is done. Digitization can help optimize resource usage, energy consumption and minimize wastage. This will also enable better supplier. Digitization also can help in better reporting for various compliances. The talk also briefly discussed over digitization, electronic data integration and the need to build trust through data.



Mr. Prasad Rao, Vice Chairman, IIMM-Pune, concluded the session by expressing gratitude to the guest speaker and all the attendees for their participation. He emphasized that the Interactive Knowledge Sharing session provided a valuable platform for exchanging ideas, gaining industry insights, and fostering a collaborative learning environment.



ANKLESHWAR BRANCH



Ankleshwar branch organised an presentation by a renowned Import- export consultant - Shri B B Purohit.

COCHIN BRANCH



WORKSHOP ON ADVANCED INVENTORY PRACTICES CONDUCTED BY COCHIN BRANCH AT GRAND HOTEL on 15th February 2024 for Indian Navy officials



WORKSHOP ON ADVANCED STORES MANAGEMENT CONDUCTED BY COCHIN BRANCH AT GRAND HOTEL, Cochin on 16th February 2024 was inaugurated by IIMM South VP, Adv Roby T.A.

VISHAKHAPATNAM BRANCH

IIMM Vishakhapatnam Branch organised a Knowledge Conclave-2024 in association with USSC, NTPC-SIMHADRI on 21st Feb 2024 on the theme 'Way Forward Supply Chain Management 4.0'



VADADORA BRANCH

Dr Prashant Gupta, Sr VP, Arti Industries & Member of Vadodara IIMM EC, received the "CPO of the year 2024" award in Procurement Excellence Summit & award 2024 in ITC Maratha, at Mumbai.

