

BRANCH NEWS

RAEBARELI BRANCH

The Indian Institute of Materials Management (IIMM) Raebareli branch successfully organized its Annual General Meeting (AGM) on August 25, 2024, at 6:00 PM at Hotel SARAS, Raebareli. The meeting was conducted following prior notice to all members, with the primary agenda of adopting the audited balance sheet for the financial year 2023-24.

Shri S.C. Shukla, a National Council (NC) member, extended a warm welcome to all the members present and initiated the proceedings with the permission of the Chairman. The AGM commenced with a brief overview of the branch's activities, presented by the Chairman, Dr. Nripendra Kumar. He highlighted the various initiatives and accomplishments of the Raebareli branch over the past year including flagship event of branch, one-day seminar on GeM. In particular, the members lauded the efforts of Dr. Kumar and Sh. S.C. Shukla for organizing the first-ever training program on Negotiation Skills, held in collaboration with the IIMM Kanpur branch. This initiative was a significant milestone for the Raebareli branch, enhancing its role in providing valuable professional development opportunities.



The next item on the agenda was the presentation of the audited balance sheet for the 2023-24 fiscal year. Sh. Sapan Bandopadhyay, another NC member, presented the balance sheet on behalf of the branch's treasurer, after it had been duly audited by the National Auditor, M/s Chandobhoy & Jassobhoy. Following the presentation, Sh. B.K. Pandey proposed the adoption of the balance sheet, which was seconded by Sh. R.K. Singh. The members unanimously passed the balance sheet through a voice vote marking the formal approval of the branch's financial statement.

In his concluding remarks, Sh. Avinash Shukla, the General Secretary, expressed his gratitude to all the members and guests for their active participation in the AGM. He also thanked the branch leadership for their dedication in organizing the meeting and ensuring its

smooth execution. The AGM concluded with the permission of the Chairman, marking a successful and productive meeting for the IIMM Raebareli branch. The event further reinforced the branch's commitment to transparency, professional development, and collaboration within the IIMM network.

RAEBARELI & KANPUR BRANCH

A one-day training programme on "Negotiation Skills" was successfully organized by the Indian Institute of Materials Management (IIMM), Raebareli and Kanpur branches, on August 25, 2024, at Hotel SARAS in Raebareli, Uttar Pradesh. The event aimed at equipping professionals with essential negotiation skills crucial in the materials management sector. The training programme saw participation from leading organizations and industries, in and around Raebareli.

The programme was inaugurated by **Mr. G.K. Agnihotri**, Vice President (North), who commended the efforts of IIMM Raebareli and Kanpur branches for taking the initiative to organize the event. He remarked, "Negotiation is an indispensable skill in the professional domain, especially in materials management. The ability to effectively negotiate ensures better outcomes in procurement, contract management, and day-to-day operations." His opening speech emphasized the growing importance of negotiation in today's business environment, encouraging the participants to make the most of the opportunity provided by the training.

The training session attracted ten delegates from diverse industries, representing organizations like **Modern Coach Factory (MCF)**, Raebareli, **Indira Gandhi Rashtriya Udaan Academy**, **Visaka Industries Limited**, **Birla Corporation Limited**, **Welspun Industries**, **GreyForce Cement**, and **Afcons Infrastructure Limited**. The variety of participants contributed to an enriched learning experience, as the group comprised professionals with backgrounds in procurement, supply chain management, and infrastructure development.

The training programme was led by two seasoned professionals in materials management: **Dr. Nripendra Kumar**, Chairman of IIMM Raebareli branch, and **Mr. Kailash Nath**, Chairman of IIMM Kanpur branch. The programme was carefully structured into four sessions, each focusing on different aspects of negotiation, allowing the participants to gain both theoretical and practical insights.

Session 1: Training Goal, Training Focus, and Preparing a Negotiation Strategy

The first session, led by **Dr. Nripendra Kumar**, focused on setting the training goals and objectives, explaining the importance of preparation in negotiation. Dr. Kumar emphasized the necessity of having a well-planned negotiation strategy. He shared valuable insights on how to assess the situation, understand the needs of all parties involved, and craft a strategy to achieve the best possible outcome. The participants were encouraged to engage in discussions, and various real-world examples were provided to illustrate key concepts.

Session 2: Key Tactics for Successful Negotiations : In the second session, **Dr. Nripendra Kumar** delivered a comprehensive overview of the core tactics essential for successful negotiations. The session covered critical areas such as communication skills, understanding the psychology of negotiation, building rapport, and identifying leverage points. Dr. Kumar introduced to the participants the concept of Interest based and Position based Negotiation. He also explained the BATNA and ZOPA concept in negotiation.

Session 3: Role Play – Perform and Evaluate : In the third session **Mr. Kailash Nath** shared his hands-on experience and explained the nitty-gritty involved in procurement negotiation. where participants engaged in role-playing exercises to practice negotiation techniques. Participants were asked to share their own experiences and challenges encountered in negotiation, which led to an interactive discussion, making the session highly engaging. Many participants appreciated the focus on practical tactics that they could implement immediately in their professional roles.

Session 4: Syndicate Work and Case Study Presentation : In the final session, participants worked in syndicates on a case study titled “Negotiation for Hazratganj House.” This case study, presented by **Dr. Kumar** and **Mr. Nath**, was an intricate simulation of a real-life negotiation scenario, challenging participants to apply the concepts and strategies learned earlier in the day.

The syndicates were tasked with analyzing the situation, preparing their negotiation strategies, and then presenting their approach to the group. Following the presentations, the faculty members provided a debriefing session, where they discussed the strengths and weaknesses of each team’s approach, offering additional insights on how to handle complex negotiations.

At the conclusion of the training programme, participants were asked to complete a **self-assessment** to evaluate their learning outcomes. This assessment was designed to help individuals gauge their improvement in negotiation skills and identify further areas for development. Upon completion of the self-assessment, participants were awarded Certificate of Completion by **Mr. G.K. Agnihotri**, marking their successful participation in the training.

The feedback from participants was overwhelmingly positive. Many expressed their appreciation for the well-organized structure of the programme, the quality of the content, and the expertise of the faculty members. Participants noted that the training provided them with

a deeper understanding of negotiation principles and practical tools they could use in their professional roles.

One of the participants from **Modern Coach Factory** remarked, “This training was incredibly insightful. The role-playing exercise, in particular, allowed us to see how theoretical concepts are applied in real-life scenarios. I will definitely use these skills in my next negotiation.”

Another participant from **Birla Corporation Limited** added, “The case study session was a great learning experience. It challenged us to think strategically and work as a team to come up with the best solution. I’m confident that the skills I’ve gained here will help me negotiate better in my job.”

The one-day training programme on “Negotiation Skills” proved to be a valuable learning experience for all attendees. With expert faculty members, interactive sessions, and practical case studies, the event successfully equipped participants with the necessary tools to excel in negotiations within their respective industries. The IIMM Raebareli and Kanpur branches were lauded for their efforts, and the positive feedback from participants ensured that more such programmes would be organized in the future.





CHENNAI BRANCH

Annual General Meeting (AGM) Report – 2024 : IIMM Chennai, Date: 24th August 2024, **Time:** 6:15 PM
Venue: JP Hotel, Chennai

The meeting was called to order by the Chairman after confirming the quorum. A total of 54 members attended. The Chairman, Mr. K. Nagappan, delivered the welcome address, expressing gratitude to all members for their support throughout the year 2023-2024, especially for their involvement in Spectrum events. Mr. Nagappan proudly announced that IIMM Chennai will be celebrating its Diamond Jubilee (60th Anniversary) in April 2025, coinciding with the Materials Management Day celebrations. He requested the support of all members and mentioned that an exclusive committee of senior members would be formed to plan the celebrations.

The Honorary Secretary, Dr. B. Sampath, presented the activity report of IIMM Chennai for the year 2023-2024. The Honorary Treasurer, Mr. R. Balakrishnan, presented the audited financial statements for the same period.

The AGM concluded with a vote of thanks delivered by Vice Chairman, Mr. T. Sornakumar, who extended appreciation to the Chair and all attendees. After the formal meeting, attendees enjoyed a karaoke session organized by Anurag's team. Members actively participated in singing, followed by a delicious dinner. The meeting was adjourned after the dinner.



Chairman Speech



Gift photo

KOLKATA BRANCH

Report on Project Viva : Project presentation viva voce of GDMM, PGDMM and PGDSCM/L were held on Thursday, 29.08.2024 and Friday, 30.08.2024 at the IIMM office Kolkata. A total number of 24 students presented their project reports through power point. Students were also encouraged to ask questions on the project report presented by their batch mates.



Senior Faculty Mr. Dinen Chakraborty and Mr. Debasis Mallick were present to take the project presentation on 29th August, 2024. Mr. Sajal Das and Dr. Rejes Das conducted the presentation on 30th August, 2024 also.

Report on 63rd Annual General Meeting of I.I.M.M. Kolkata Branch held on 31st August, 2024 at Bengal Club at 6.00 p.m.

Hony. Secretary, heartily welcomed members for attending the 63rd. AGM and placed on record sincere thanks and gratitude to them for sparing valuable time to the cause of their own Institute. Altogether sixty four members attended the 63rd Annual General Meeting.

Before taking up Agenda Items, the Hony. Secretary got

confirmation from the Administrative Manager that necessary quorum existed. The Hony. Secretary also got confirmation from the house that they had already received the Annual Report 2023-24 Booklet incorporating the Notice of the AGM, Minutes of the last AGM, Chairmans Report, Balance Sheet and Income & Expenditure Accounts as at 31st March, 2024. Accordingly the Hony. Secretary steered the Annual General Meeting.

1) Adoption of the Agenda : Proposed by Mr. D N Chakravarti and seconded by Mr. Prasun Ganguly

2) Approval of the minutes of the 62nd AGM held on 30th August, 2023 at Saturday Club. Proposed by Mr. Debasis Mallick and seconded by Mr. Jayanta Biswas.

3) Chairmans Address – Annual Report : Mr. Koushik Roy, Chairman, briefly touched institutional activities conducted through the year under review. He expressed sincere gratitude to fellow members for having bestowed their confidence in him in steering the Branch for the period 2021-23 and also 2023-25. He requested all to follow Institute Website : www.iimmkolkata.com now and then to feel attached with their beloved Institute. According to him, efforts are being made to update the Institute Website now and then.

a) IIMMs signature Course - GDMM has been discontinued w.e.f. July, 2024 Session. Rather the Institute to concentrate Post Graduate Diploma in Materials Management and also Post Graduate Diploma in Logistics & Supply Chain Management. Both the Courses have been enjoying AICTE Approval. This was a major change over in professional education imparting by the Branch. Branch have taken utmost care to market the AICTE Approved Courses viz. PGDMM and PGDL&SCM and fixed an ambitious target of 50 students in July, 2024 Session. The target has almost been reached. The Chairman placed on record sincere thanks and gratitude to Mr. Debasis Mallick, Course Co-ordinator and Mr. Tapas Chakraborty, Mr. Sudip Sengupta & Mr. K. Gupta, the staff members for achieving the enrolment target.

b) Kolkata Branch launched a 50 Weeks Course – “Diploma in Materials & Logistics Management (DMLM)” on 1st October, 2023. The curriculum of the Course was intended to impart basic and fundamental knowledge in materials and logistics management to the participants who have little or no exposure to the subject. The classes and the examination were held online. Due importance was taken for case study oriented discussion, oral communication and practical exposure of the participants to modern warehouse management by making visit to a warehouse as part of the curriculum. A good response had so far been received as 28 students enrolled for the 1st Batch. The Course met a grand success in all respect. Considering its acceptance among aspirants for their careers, the 2nd Batch of the DMLM Course has been started in April, 2024 with 43 students. This was indeed a success story for which all concerned have made tremendous efforts. The Chairman highly appreciated Mr. Karun Gupta, Mr. Tapas Chakraborty and Mr. Sudip Sengupta for their untiring efforts in enrolment of all courses.

Educational Tour : For the 1st time, Branch conducted Plant Visit for students at Pepsi Holdings Ltd., Dhulagarh Warehouse, Howrah on 19th August, 2023. Considering response from students, another tour to Cocacola Plant at Taratala was also conducted on 24th February, 2024. Branch intends to continue such Factory/Warehouse Visit for DMLM Course students for the running batch. Total programme were successfully conducted by Mr. Sudip Sengupta.

c) IIMM being more visible to job aspirants and also to industrial sector and Chambers of Commerce and for thus continuous efforts had been made throughout the year. MDP & Consultancy Sub-Committee led by Mr. Sudipto Basu and Mr. Jayanta Biswas as Chairman and Co-Chairman respectively did a wonderful job.

The Chairman hearty appreciated the Team MDP & Consultancy for their accomplishment and efforts throughout the year.

d) The Seminar Sub-Committee led by Mr. Rajib Chandra Kumar and Mr. Prolay Chakraborty, Chairman and Co-Chairman respectively and their team organized a One Day Seminar on “The Ever-Expanding Realm of Contract and Contract Management in Outsourcing Driven Modern Business” on 2nd March, 2024 at Senator Hotel. This was a wonderful event for the professionals and the seminar was highly acclaimed by the participants. A 2 Days Seminar on “Entrepreneurial and Career Opportunities in SCM & Related Areas was also organized by the Sub-Committee during 12 – 13th July, 2024 at Hotel Park Prime. The Day 1 of the Seminar was meant for Scope for MSME in West Bengal conducted by Mr. Prasun Ganguly, Convener of the Seminar and the Day 2 was for career opportunities in SCM & Related Areas. This was also met a grant success.

e) Regarding Placement Services, it was noteworthy to mention that as IIMM is being more visible day by day, Institute is receiving numerous queries seeking budding professionals and accordingly Placement Cell provides with suitable CVs from Data Bank.

f) In financial sector, an excess of Rs.10,34,000/- during 2023-24 has been posted.

Before concluding the Chairmans Report, Mr. Koushik Roy, Chairman, placed on record sincere thanks and gratitude to his beloved fellows in the Executive Committee and various Sub-Committees for extending all sorts of support, co-operation and services. He also sought suggestions, comments etc. from members for breaking new grounds to scaling higher to the cause of the Institute.

The Annual Report, as incorporated in the Annual Report Booklet and as briefly touched by the Branch Chairman, was approved as proposed by Mr. Amal Chakraborty and seconded by Mr. P K Ghosh.

4) Approval of the Income & Expenditure Accounts as on 31st March, 2023 and the Balance Sheets as at that date : Mr. Debatosh De, Hony.Treasurer, placed the audited Income & Expenditure Accounts as on 31st March, 2024 and the Balance Sheets as at that date.

The Income & Expenditure Accounts as on 31st March, 2024 and the Balance Sheet as at that date were approved, as proposed by Mr. Amal Chakraborty and seconded by Mr. D N Chakravarti.

5) Appointment of Auditors for the year 2024-25 and fixation of remuneration : Hony. Secretary, reported that there is a practice that the NHQ appoints Auditors for the NHQ and for all the Branches and also fixes remuneration for Auditors to be paid by the concerned Branches. This is made for smooth and timely completion of audit of all IIMM Branches seamlessly and also completion of auditing of NHQ compiling accounts of all IIMM Branches. Accordingly, he proposed that this might be continued, as desired by IIMM NHQ. The house accepted his proposal unanimously.

Award Ceremony : (a) The Hony. Secretary requested Mr. Koushik Roy, Chairman of the Branch to conduct the Award Ceremony. Accordingly, the Chairman announced that IIMM Kolkata Branch in 2011 instituted a coveted award for the "Most Active Member of the Branch" in the name of Late S C Bhattacharya, Alumnus, Past Chairman of the Branch and Past National Vice President (East) of IIMM. The award carries a beautifully crafted Silver Memento engraving the name of award, logo of IIMM and the name of awardee. This award is contributed by Mrs. and Mr. Amit K Majumdar since its inception. With applause, the Chairman announced that Mr. Prasun Ganguly Executive Committee Member and Chairman, Membership & P R Sub-Committee of the Branch, had been adjudged the Most Action Member of the Branch for the year 2023 for his valued services to the cause of the Institute. The house congratulated Mr. Prasun Ganguly for this achievement. The Chairman invited Mr. Asok Dasgupta, Past Chairman of the Branch and Past President of IIMM, to handover the Award to Mr. Ganguly.

(b) The Chairman called upon Mr. Debasis Mallick, NC Member and Course Co-ordinator, to handover Cash Incentive and Certificate to staff members viz. Mr. Karun Gupta, Mr. Tapas Chakraborty and Mr. Sudip Sengupta recognizing their sincere efforts in enrolment students in various courses.

(c) The Chairman further announced that considering the commendable services to the Institute, Mr. Pralay Chakraborty, Mr. Partha Sarathi Bose, Mr. Arun Kumar Panja and Mr. Sudipto Basu would be felicitated with the Chairmans Appreciation Memento 2023. Accordingly, Mr. D N Chakravarti, Past Chairman of the Branch, handed over the Chairmans Appreciation Memento to Mr. Pralay Chakraborty, Mr. T K Mishra, NC Member, handed over the Chairmans Appreciation Memento to Mr. Partha Sarathi Bose, Mr. A K Dey, NC Member, handed over the Chairmans Appreciation Memento to Mr. Arun Kumar Panja and finally Mr. Amal Chakraborty, Past Chairman of the Branch handed over the Chairmans Appreciation Memento to Mr. Sudipto Basu.

The house appreciated the four recipients of the Chairmans Appreciation Memento with a big applause. The house also made a big applause to Mr. Koushik Roy,

for steering the Branch as its Chairman for the consecutive three years.

6). To Consider any other matter as may be brought forward : Mr. Sanjay Gupta Hony. Secretary, announced that it was time for Open Session and invited members to come forward to express their views, suggestions etc. Accordingly, members came forward and expressed their feelings/views as follows :-

a) Mr. Jayanta Biswas informed that Machine Learning and Artificial Intelligence are happening. According, a Short-Term Course on SCM implicating AI may be considered to have a competitive advantage of budding professionals.

b) Mr. A Dasgupta, Past Chairman, IIMM Kolkata Branch and Past National President, IIMM expressed sheer satisfaction witnessing full house in AGM. According to him, he is the most senior member having 57 years continuing. He suggested for (i) face lifting of IIMM Premises at 8B, Short Street, if possible; (ii) arrangement for a visit to IIMM own premises at Sidco Global Tower, Sector V, Salt Lake; (iii) more representation in NC Meeting and (iv) Eastern Regional Meeting to be organized. Mr. Dasgupta informed the house that he is in the process for opening a Branch/Chapter in Gauhati, Assam, as there is no Branch/Chapter in North-East India. He requested the house that if anyone has any contact with Oil Companies and Tea Gardens in North-East, it would be helpful to materialize the proposed Branch/Chapter.

c) Mr. T K Mishra, National Council Member, suggested organizing Regional Conference in a big way to showcase Kolkata Branch and its varied activities.

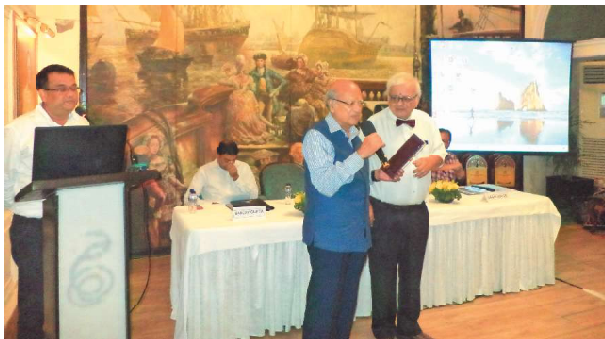
d) Mr. D N Chakravarti, Past Chairman, opined that the bench marking created by the Executive Committee would be very difficult to achieve by the next Executive Committee and that was why he congratulated Mr. Koushik Roy and his team. He further added that continuous improvement has been witnessed towards completing 63 years of journey by IIMM Kolkata Branch. He expressed that the EC deserves a great applause. According to him, educational activities are growing day by day as students enrolment is enhancing. Tie up with NCB, JU was also a great achievement.

e) Mr. Amal Chakraborty, Past Chairman of the Branch, advised to attend all NC Meeting as many as possible for showing strength of the Branch. He also suggested to enrol new students for Life Membership compulsorily.

f) Mr. A K Dey, NC Member, informed that he has been associated with IIMM Kolkata Branch for 28 years. He has recognized real progress of the Institute. He advised to organize industrial visit for students and also grooming them towards accomplished SCM Professionals.

Hony. Secretary, in his concluding remarks, placed on record sincere thanks and gratitude to all for their input, advice, guidance and thought provoking ideas to shape IIMM Kolkata Branch to face new challenges and grow further.

The meeting ended with a vote of thanks to the Chair. Finally Mr. Gupta invited all to join dinner being served opposite to the Hall. A sumptuous Buffet Dinner was enjoyed by attending members and their spouses.



the region. A special meeting was held where we delivered a presentation, felicitated the delegation on the IIMM platform, and invited QCFC, NIPM, and MASSIA as supporting associations to provide a comprehensive understanding of the region's infrastructure.



Mr. Sushant Patare Chairman of IIMM offer Memento to Mr. Bijay Shreshtha Managing Director of TOYADA Gosei South India Ltd.



Group Photo with TOYADA Gosei South India Ltd

AURANGABAD BRANCH

Visit of Toyoda Gosei South India Ltd (One of the partnered alliance company of Toyota Kirloskar Motor Private Limited (TKM) to Chh.Sambhajinagar (Aurangabad) – 4th & 5th August 2024.

The below mentioned senior team visited Chhatrapati Sambhajinagar (CSN) (Aurangabad):

- Mr. Bijay Shreshtha, Managing Director
- Mr. B. Thejkumar – Vice President (Operations, Product Development and Quality)
- Mr. Swaroop – Asst General Manager (Business Development)
- Mr. Rengarajan – Executive Advisor

Toyota Kirloskar's 17 partner companies will be setting up operations in the area. One of these partners, Toyoda Gosei Co., Ltd., has confirmed its plans to purchase land in Bidkin. The Managing Director of Toyoda Gosei reached out to IIMM for a two-day visit to CSN. The purpose of their visit was to explore the city, tour the industrial zones in Bidkin and Chitegaon, visit the Auto Cluster and Auric office at Shendra, and assess the available manpower, skilling centers, logistics infrastructure, and overall industry base in the region. They also visited CIE Automotive India Ltd (One of the leading Die-Casting components Manufacturers in India)

As part of their visit, we also introduced IIMM's role as a non-profit organization and briefed the team about the various activities carried by IIMM, CSN Branch in

It is with great pride that IIMM CSN Branch share the news that of the total 2450 acres of land allocated for industries in Bidkin MIDC, 90% has already been sold by August 2024, far ahead of the initial three-phase plan, which aimed for completion by 2026. Among these, Toyota Kirloskar has secured 887 acres. We are pleased to inform you that leading companies like Toyota Kirloskar, JSW Green, Ather Energy, Lubrizol, Cosmo Films, and Technocraft Ltd. will soon be establishing their units in the newly developed Bidkin MIDC at CSN.

Branch Chairman- **Mr. Sushant Patare** and **Dr. Narendra Joshi** (National Council Member), personally attended to the visiting team for two days and briefed them on all aspects of their agenda. The visit was a success, and Toyoda Gosei expressed their satisfaction with the tour. They have extended an invitation to IIMM for a reciprocal visit to their Toyota and Toyoda plants in Bengaluru.

MUMBAI BRANCH

Report on 2 Day Seminar, 12th & 13th July 2024 : "Indian Institute of Materials Management (IIMM)", with its headquarters at Navi Mumbai, is a Professional Body of Materials Management classified under the Engineering & Technology Group under the Apprenticeship Act, 1961 and is recognized by ISTE, MHRD conducted a 2 Day Seminar on 12th and 13th July at Park Prime Hotel, Kolkata



The themes for the two days were as under:

Day 1: Entrepreneurial Opportunities in SCM and related areas

Day 2: Career Opportunities across verticals in Logistics/SCM departments along with Logistics Service Industry (3PLs, 4PLs etc)

The event was conceptualized and delivered by Mr Prasun Ganguly, Chairman, PR Committee and Program Convenor and Mr. Rajib Chandra Kumar, Chairman, Seminar Committee. The mission behind the program was one hand throw light on entrepreneurial opportunities on the other and get some clear insights on the career opportunities in SCM.



The event was inaugurated by the IIMM National President Mr. Lalit Meena and Mr. Kaushik Roy, IIMM Kolkata Branch Chairman.

A galaxy of illustrious speakers across the spectrum- Shri G. Podder, IEDS, Asstt. Director, MSME - DFO, Kolkata; B K Mitra, GM, NSIC Ltd , Dhruva Jyoti Basu, Director (Personnel & Administration), EEPC India , Prof Bidhan

Das, Head, Institute of Packaging, Kolkata and Mr. Anindya Banerji, SPOC, e-waste, Webel (WBEIDC) – descended at the venue for the event.

On Day 1- the speakers elaborated on the entrepreneurial opportunities available through their guidance and support;

1. MSME- Development and facilitation office, Govt. of India- Mr. Goutam Poddar
2. EEPC India – Sponsored by Ministry of Commerce and Industry- Govt. of India, Mr. Dhruva Jyoti Basu
3. The National Small Industries Corporation Limited (NSIC) - Govt. of India Enterprise- Mr. Bikram Mitra
4. CSIR (Glass and Ceramic Research Institute) under ministry of science and technology, Govt. of India. Dr. Abhijit Ghosh
5. Indian Institute of Packaging, an autonomous body under ministry of commerce and industry, Govt. of India- Dr. Bidhan Das
6. Export Promotion Council for Handicrafts, Ms. Firdous Afrin Azhar, Regional Officer
7. State Bank of India- Subrata Hazra, Assistant General Manager- Marketing, Communication and Corporate Social Responsibility Department, LHO, Kolkata

On Day 2 L Prabhakar, Executive Vice President and Head-of Social Investments, ITC Ltd discussed extensively on the Supply Chain system in place at the ITC Ltd. Pradip Bandopadhyay – Head HR & Admin, JMS Mining Private Limited, underscored that IIMM for the best stop for Materials Management resources.

Jaydip Mukherjee, COO, SnapE Cabs, discussed his organization's operations and opportunities for SCM students in detail. Punam Dubey, HRBP, Flipkart too discussed at length Flipkarts operations and identified immense scope for logistics/SCM practitioners.

More than 50 participants attended each day.

The Program was a huge success with several takeaways:

- i. Mr. Poddar from MSME one offered IIMMK to design a crash course on Materials Management.
- ii. NSIC too has expressed interest in collaborating with IIMM.
- iii. Export Promotion Council Chief Mr. Basu has invited us to his office to work out jointly on how we can reach out to stakeholders
- iv. Ms. Punam Dubey from Flipkart had expressed interest in recruitment of students in their organization.
- v. Mr. Jaydeep Mukherjee from SNAP E cabs offered internship opportunities for IIMM students in their organization.

- vi. Mr. Prabhakar of ITC Ltd too is fine with his team being in touch with the Institute to address their manpower requirements from time to time.
- vii. Mr. Bandopadhyay from JMS Mining openly declared IIMM as the pioneer/epicenter on issues related to Materials Management. We shall get the “most preferred” institute status regarding human resource requirements associated with MM/SCM.

VOTE OF THANKS- Mr. Prasun Ganguly, Convener Seminar Committee.

VAPI BRANCH

On 24th September 2024, the Indian Institute of Materials Management (IIMM), Vapi Branch, successfully organized a seminar titled "Unlocking the Supply Chain Potential with Industry Best Practices" at the **Center of Excellence, Convention Center, Vapi .

The seminar attracted **more than 150 participants** from the industrial regions of Vapi, Daman, and Silvassa, including supply chain professionals and industry leaders. The seminar aimed to explore strategies, innovations, and industry best practices to optimize supply chain performance.

The event was graced by Mr. Lalit Raj Meena, National President of IIMM, as the Chief Guest, and Mr. Dharendra Kumar Das, Head of Supply Chain at Ultratech Cement (Aditya Birla Group), as the Keynote Speaker. The session began with a Welcome Address by Branch Chairman, Mr. Rakesh Nandre, followed by a Floral Welcome of dignitaries, both on and off the dais, conducted by the IIMM Vapi Team.

The Project Chairman, Mr. Parthiv Mehta, provided insights on the relevance of the seminar and introduced the Chief Guest. In his address, Mr. Lalit Raj Meena, emphasized the importance of supply chain management in the current industrial landscape, highlighting its role in business success.

The Keynote Speaker, Mr. Dharendra Kumar Das, shared his experiences and knowledge in supply chain optimization, logistics, and planning, with a focus on how industry best practices can unlock the full potential of supply chains.

The seminar also saw the presentation of mementos to the Chief Guest, Keynote Speaker, and Sponsors.

A special moment of recognition was the awarding of the **President’s Appreciation Medal by Mr. L. R. Meena to the IIMM Vapi Executive Committee members for their contributions.

- The recipients included: -
- J. R. Shah - Founder Chairman -
 - Rakesh Nandre- Branch Chairman
 - Parthiv Mehta- Past Chairman
 - Anant Kapadia- Past Chairman

Ashish Parekh - Course Coordinator - Mukesh Patel** - National Councillor - Manish Doshi** - National Councillor - Sharad Chitodkar** - Vice Chairman - Santosh Sahoo** - Past Chairman -

Hasit Anjaria** - Treasurer Additionally , Sponsors were awarded the **IIMM Branch Appreciation Certificate** for their support.

The seminar was elegantly hosted by **Founder Chairman J. R. Shah** and **Course Coordinator Ashish Parekh**, who served as the **Masters of Ceremony**. The event concluded with a **Vote of Thanks** delivered by **Project Co-Chairman, Mr. Anant Kapadia**.

All participants were acknowledged for their presence and contributions with **certificates and special gifts** , making the seminar not just a learning experience but also a celebration of supply chain excellence.

The evening ended with a dinner, providing a valuable networking opportunity for all the attendees and an overall enriching experience.

