



# Indian Institute of Materials Management Aurangabad Branch



**NATC**  **M**  **2018**  
**4<sup>th</sup> MAT SELECT**  
**A U R A N G A B A D**



## Customer Engagement-Technology Aspirations for NextGen Supply Chain and Manufacturing

22<sup>nd</sup> and 23<sup>rd</sup> November 2018, Hotel Rama International, Aurangabad.





## NATCOM 2018/ Fourth Mat Select

"Customer Engagement - Technology Aspirations for NextGen Supply Chain and Manufacturing".

NATCOM is the National Convention of IIMM professionals and Mat Select is the Signature program of IIMM Aurangabad branch being held every alternate year since year 2012 patronized by many of the top organizations. These two events are being hosted at Aurangabad on the 22 nd and 23 rd November 2018. This event provides a platform to share and gain knowledge, understand the latest trends and tools, development and advances happening around the worlds in the area of Supply Chain. This event has been an excellent platform for networking with Supply Chain Professionals, academicians across various industry sectors.

## About IIMM

Indian Institute of Materials Management (IIMM) with its Headquarters at Navi Mumbai, is the National Apex body representing a wide spectrum of professionals engaged in various facets of Material Management, responsible for planning, sourcing, Logistics and Supply Chain Management.

Through its wide network of 52 branches and 19 chapters having around 9500 members drawn from Govt., public and private sectors, IIMM is dedicated to the promotion of the profession of Materials Management and with its multifarious activities, including EDP, seminars, workshops, in-house training programs and consultancy assignment and Advance Materials Management Programs and Research Programs.

To have more effective global interaction, Institute is a chartered member of International Federation of Purchasing and Supply Management (IFPSM), Atlanta (USA) Incorporated in Switzerland, which has its members in over 44 countries.

In furtherance to its objectives, the Institute is conducting a Graduate Diploma Course in Materials Management (GDMM) recognized by Govt. of India for appointment of superior posts and services under the Central Government and also accredited by IFPSM. It also conducts a three-year Post Graduate Diploma Course in Materials Management (PGDMM) by correspondence which is recognized by AICTE. Diploma in Logistics Management a high profile one year distance education program has been launched from July 2000.

The Institute has its Centre for Advanced Management Studies at Mumbai and Centre for Research in Materials Management (CRIMM) at Kolkata, which are engaged to promote research in Materials Management and also collaborate with industry for furthering the professional advancement of Materials Management and its applications.

## Speakers Profile



**Dr Pavan Soni:** Research Fellow, adjunct Faculty, mentor for NSRCEL at IIM Bangalore - Corporate Strategy & Policy, is an Innovation Evangelist by profession. He is the founder of Inflexion Point, a strategy and innovation consulting. He has consulted with leading organizations on innovation and creativity, including 3M, Amazon, BCG, Deloitte, Flipkart, Honeywell, and Samsung, amongst others, on the advisory board of the World Trade Centre and Utilis Capital, a columnist at Your Story, Entrepreneur India, Inc 42, and People Matters. Was the only Indian to be shortlisted for the prestigious 'FT & McKinsey Bracken Bower Award for the Best Business Book of the Year 2016'. He has also been invited five times to speak at the TEDx.



**BAPS Saint Sadhu Gnanvatsaldas Guru P. P. Mahant Swami Maharaj:** Is a Motivational Speaker from Akshardham, BAPS Swaminarayan Mandir. The BAPS Swaminarayan Sanstha is a spiritual, volunteer-driven organization dedicated to improving society through individual growth by fostering the Hindu ideals of faith, unity, and selfless service. Swamiji is a Mechanical Engineer from BVM Vidyanagar, SP University. He has been a speaker at various seminars in Europe, England, America, Canada & New Zealand. Inspiring & motivational speaker, talks about various subjects such as Proactive & Ethics which differentiate 'able leaders' from 'smart managers' He has spoken on various topics such as – Stress Management in daily life, Ethics in Profession, Attitude – The Master Key, Character – Home of Happiness, Work Life balance, and more.



**Mr. H. K. Sharma :** Is Additional Director General (Supply), Ministry of Commerce, Govt. of India, Vice President – North, IIMM. Graduate in Electrical Engg. From IIT Roorkee & L.L.B from Delhi University, Advance Diploma in International Purchasing & SCM from ITC Geneva. He has served at Army Headquarters for 6 years and Indian Air Force for 3 years handling various procurement related areas and was a member of committee for Improvement in Defense Procurement Manual. He has worked in DGS&D for about 25 years in various positions upto Additional Director General. He has been instrumental in updating the DGS&D MANUAL, amendment of GFR of Govt. of India, rolling out of GeM. He has been awarded with Best Faculty Award by IIMM and a eminent speaker at ISTM, DHTI, ASSOCHAM, Chamber of Commerce, BEE, PSUs and CERPA.



**Dr Vijay M Nimbalkar :** is a Scientist, Naval Materials Research Laboratory Ambarnath (NMRL)-DRDO, BE in Metallurgy and Material Science, Ph.D (Tech.) He is project director for the development and indigenization consumables, has developed several defence, aerospace, space, automotive materials, portable Heating Source (FPHS) for High Altitude Logistics Regions for soldier comfort during emergency situations. With five patents for his innovation on processes, he has received number of awards like Best DRTC-Cadre Award for development of Fe-Tic composites materials for naval application, Best ASM – International Award for competition on "Metallurgical Waste Products". He has around 20 technical papers publications to his credit in National and International Journals/Conferences.



**Mr. S Seshasayee:** Professional with IIT+IIM credentials and rich experience in the Tractor/Agri, Speciality Glass & FMCG Industries. Multifunctional general management experience delivering P&L results. Ability to translate benchmarking ideas across different product segments, and deliver profit through process efficiency improvements. Experience in TQM/TPM for Lean Manufacturing including driving MIS/DSS through IT enabled SCM systems, National and International work and location experience, with Blue chip MNCs.

Demonstrated tangible reductions in Inventory and COGM. Network planning coupled with risk mitigation strategies for improvement in Demand fulfillment metrics. Defining overall Manufacturing strategy.



**Dr Anil Lamba:** Author of Best Selling Book ROMANCING THE BALANCE SHEET, Financial Literacy activist and International corporate trainer. Practicing Chartered Accountant, and Doctorate in Taxation. His training programs are held internationally, with a client list exceeding 2000 large and medium corporates. He is also author of several books and over 1500 articles.

He has conceptualized, actively engaged in the implementation of; "Financially Intelligent Organisation", a certification awarded by Lamcon to corporations for management accounting processes and financial acumen, involved in "Financial Literacy for All", a movement towards creating a financially intelligent India - CSR project.



**Mr. Deven Pabaru :** Performance oriented leader with specific capabilities in crafting and executing corporate growth strategies across business development, Sales & Key account management, SCM and HR. Pioneer in establishing "Future Group of companies", was also in senior management of Welspun, Bennett Coleman, Gillette and Blowplast. He is BE (Mech), Masters in Management, brings 25 years of experience and proven track record of delivering sustained revenue and profit growth across a variety of industries ranging from supply chain & logistics, retail, media and consumer goods.

## Conference Schedule

### DAY 1 Thursday, 22<sup>nd</sup> November 2018

8.30 to 9.00 am	Registration
9.00 to 10.30 am	Inauguration and Key Note address and Souvenir Release
10.30 to 10.45 am	Tea Break
<b>Technical Session 1</b>	<b>Dr. Pavan Soni</b>
10.45 to 12.15 am	Creativity and Innovations for NextGen Aspiration of Supply Chain
12.15 to 12.30 pm	Sponsor
12.30 to 13.15 pm	Lunch
<b>Technical Session 2</b>	<b>BAPS Saint Sadhu Gnanvatsaldas Guru P. P. Mahant Swami Maharaj</b>
13.15 to 14.30 pm	Aspiring Customer Engagement
14.30 to 14.45 pm	Sponsor
14.45 to 15.00 pm	Tea Break
<b>Technical Session 3</b>	<b>Mr. H. K. Sharma</b>
	<b>Dr. Vijay M Nimbalkar</b>
15.00 to 16.15 pm	NextGen Technology in defence procurement and procedures
16.15 to 16.30 pm	Sponsor
16.30 to 17.00 pm	ECM Felicitation

### DAY 2 Friday, 23<sup>rd</sup> November 2018

<b>Technical Session 4</b>	<b>Mr. S Seshasayee</b>
9.00 to 10.15 am	Manufacturing Excellence through Industry 4.0 and Digitalization
10.15 to 10.30 am	Sponsor
10.30 to 10.45 am	Tea Break
<b>Technical Session 5</b>	<b>Dr Anil Lamba</b>
10.45 to 12.15 am	Business Analysis for Profit Optimization
12.15 to 12.30 pm	Sponsor
12.30 to 13.15 pm	Lunch
<b>Technical Session 6</b>	<b>Mr. Deven Pabaru</b>
13.15 to 14.30 pm	Futuristic Logistics and Supply Chain
14.30 to 14.45 pm	Sponsor
14.45 to 15.00 pm	Tea Break
<b>Technical Session 7</b>	
15.00 to 15.30 pm	Panel Discussion
15.30 to 16.00 pm	Sum up, Valedictory
16.00 to 16.15 pm	Vote of Thanks

## Conference Committee

<b>Branch Chairman</b>	: K. Srihari
<b>Convention Chairman</b>	: Dr. Narendra Joshi
<b>Convener</b>	: Jitesh Gupta (VP-West)
<b>Convention Vice Chairman</b>	: Sunil Ved
<b>Technical Committee</b>	: S. J. Sanghai, N.B. Warade, Sushant Patare
<b>Reception and Venue</b>	: R. D. Jaulkar, Sudhir Patil, Yogesh Koshe
<b>Hospitality</b>	: Sunil Ved, Santosh Pande
<b>Administration</b>	: Lalit Lohade, Ravindra Kathavi, Phani Kumar
<b>Souvenir and Publicity</b>	: Milind Ghogale, Anil Pimpalkar, Sudhir Patil, Anil Chintawar
<b>Delegates</b>	: Shrikant Mulay, Sushant Patare, Yogesh Khose, Sunil Ved, Santosh Pande, Sushil Pande, Anurag Agrawal, Rajesh Baheti, Vikrant Lele, Rajesh Mishra, Rajesh Andhale, Mahesh Joshi, Harshit Sarda, Anuj Takalkar, Aziz Khan
<b>Marketing</b>	: Sushant Patare, Shrikant Mulay, Sunil Ved, Santosh Pande, Sushil Pande, Satish Adsul, Hemant Chaudhary, Nitin Somani, Nilesh Sonke, Santosh Runwal, Paras Mutha
<b>Finance</b>	: R. D. Jaulkar, Lalit Lohade
<b>Branch Coordination and NHQ Awards</b>	: Jitesh Gupta, Anil Pimpalkar, R. D. Jaulkar
<b>Cultural &amp; Awards function</b>	: Milind Ghogale, N. B. Warade
<b>Jalna Contact</b>	: Sushil Pande

<b>Regional Conveners</b>	: North : H. K. Sharma, East : K. M. Bharadwaj West : Devanand Trivedi South : P. Mahendar Kumar Central : J. S. Prakash Rao
<b>International Conveners</b>	: L. P. Patel, R. K. Rastogi
<b>National Executive Committee</b>	
<b>National President</b>	: G. K. Singh
<b>Sr. Vice President</b>	: Malay Chandan Mazumdar,
<b>National Secretary / Treasurer</b>	: Lalit Raj Meena
<b>Vice President (North)</b>	: H. K. Sharma
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<b>Immediate Past President</b>	: O. P. Longia
<b>Chairman Board of Studies</b>	: Dr. M. K. Bhardwaj
<b>Special Invitee to NEC</b>	: L. P. Patel, Suresh Kumar Sharma, S. K.Sharma
<b>Advisory Board</b>	: Anant Kembhavi, A. B. Deshpande, C. P. Tripathi, D. P. Soni, D. Subramani, K. S. Rao, L. Maniyar, Milind Kank, Mohan Nair, P.M. Biddappa, Prasad Kokil, Prataprao Borade, Rahul Dhoot, Raju Barwale, Sriram Narayanan, Surendra Deodhar, S. V. Gadgil, TAB Barathi, Uma Rao, V. Srinivas Rao
<b>Mentor</b>	: Bala Iyer, V. K. Jain, C. Subbakrishna, Ashok Sharma, Arvind Navadikar



### Indian Institute of Materials Management Aurangabad Branch

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#### DELEGATE REGISTRATION

Registration is now open. The registration fee is Rs. 7800/- + GST 18% extra per delegate.

**Special Offer : Any one of the below offers can be availed by a delegate**

- 1) Early bird discount of 10% for bookings till 15<sup>th</sup> Oct. 2018.
- 2) Group discount for 3 delegates of a single company - 10% per delegates.
- 3) IIMM Members discount- 10%

Payments to be made by Demand Draft / At par cheques/NEFT in favor of 'Indian Institute of Materials Management, payable at Aurangabad.

Bank Details : Bank of Maharashtra, Garkheda Branch, Aurangabad. Current A/c No. 20040200729,  
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