



INDIAN INSTITUTE OF MATERIALS MANAGEMENT

Post Graduate Diploma in Logistics & SCM
Post Graduate Diploma in Materials Management - 2 years

DEC 2023

PAPER No. 23 (enrollment code - CPM)
PAPER No. 18 (enrollment code - PMM) [OFFLINE EXAM]

PUBLIC PROCUREMENT

Date : 18.12.2023
Time : 2.00 pm to 5.00 pm

Max. Marks: 70
Duration : 3 Hrs.

Instructions:

1. Part A, contains 4 main questions (with 5 sub-questions) each question carries 1 mark - Total 20 marks
2. Part B answer any 3 questions out of 5 questions. Each question carries 10 marks - Total 30 marks
3. Part C is a case study. Read the case carefully and answer the questions - Total 20 marks

PART – A

(20X1= 20 Marks)

(Compulsory - Attempt all questions each question carries 1 mark)

Q.1 Select the right answer

[5 marks]

1. Social benefit is one of the main reasons for _____
(a) Social systems (b) Public procurement (c) Private procurement (d) None of these
2. The default method followed in the case of public procurement is
(a) Restricted tender (b) Public tender (c) Open tender (d) Single tender
3. _____ criteria is part of the selection phase in public procurement
(a) Award phase (b) Contract phase (c) Specification phase (d) Order qualifying
4. _____ helps in reducing risk, increasing efficiency and creating value for money
(a) Supplier Mgmt. (b) Contract Mgmt. (c) Customer Mgmt. (d) All of these
5. Bio degradable materials create a long-term impact for a _____ environment
(a) New material (b) Disposable material (c) Clean material (d) Sustainable

Q.2 Fill in the blanks

[5 marks]

1. _____ procedure aims to provide transparency in the bidding process
2. _____ is the procurement method used when the requirement is urgently needed
3. Bidding procedure is used in the public procurement process to provide _____
4. All the procurement carried out by public agencies must adhere to principles stated in _____
5. _____ is the first step in the process of procurement of civil services

Q.3 Mention True or False

[5 marks]

1. Budgetary allocation and procurement planning is not part of the public procurement cycle
2. Public procurement process and details are open to public scrutiny
3. Efficiency in public procurement indicates that the process must be in line with the value and risks
4. The guidelines issued by the Government on public procurement is mandated by CAG
5. One of the core principles of public procurement is to announce the rules well in advance

Q.4 Match The following**Wh[5 marks]**

		COLUMN B	
Sr. No.		Sr. No.	
1	World bank procurement policy	A	Monitors & promotes competition
2	Consultant contracts	B	Value for money spent
3	Competitive commission of India	C	Request for proposals
4	General Financial rules 2017	D	Complex projects
5	Two stage bidding	E	Public procurement rules & orders

PART - B**[Total 30 marks]****Answer any THREE out of the following five questions:**

- Q5.** (a) What are the main activities that are part of public procurement? **[5 marks]**
 (b) What are the functions of public procurement management? **[5 marks]**
- Q6.** (a) What do you understand by restrictive bidding? What are its pros and cons? **[5 marks]**
 (b) What is the need for contract management and what are the objectives? **[5 marks]**
- Q7.** (a) State the advantages of making prompt payment and issues because of late payment? **[5 marks]**
 (b) WTO is an organization mandated to look after international trade? what are its objectives? **[5 marks]**
- Q8.** (a) What are the methods used to improve transparency in public procurement? **[5 marks]**
 (b) What is objective of contract negotiations? What are the stages in the process? **[5 marks]**
- Q9.** (a) What are the characteristics of community-based procurement and what are its goals? **[5 marks]**
 (b) Explain the e-procurement process. **[5 marks]**

PART - C**[Total: 20 Marks]****Q.10****CASE STUDY (Compulsory)**

One of the corporations running an urban town had a series of infrastructure issues that required to be cleared as early as possible. The issue faced by this corporation was inadequate finance. A consultant was called to help the corporation to shore up the finances. He set up an awareness program to help the corporation people understand the concept of public finance. The next task for the corporation is to organize the finances. The consultant suggested various sources for collecting finances. Though a sizeable amount of finances can be organized it will not be enough for all the projects lined up.

The corporation, with the inputs given by the consultant, were sure of organizing the finances. Having a list of projects in hand, the corporation has to proceed to the next phase with the identified projects. The next phase is a very important phase as this will give an indication of the projects that will be feasible with the available finances. The corporation is aware that even with the most competitive offers price will be an important factor.

Questions:

1. What is the awareness program the consultant provided to the corporation team?
2. What are the sources of finance? Explain the purpose of each. How will this help the corporation?
3. What is this next phase? What are the activities in this phase?
4. Explain with reason the best method that must be chosen by the team on to get competitive prices?