



INDIAN INSTITUTE OF MATERIALS MANAGEMENT

Post Graduate Diploma in Materials Management - 2 years

DEC 2025

PAPER No. 17(enrollment code – PGMM)

PUBLIC PROCUREMENT MANAGEMENT

Date : 21.12.2025
Time : 2.00 p.m to 5.00 p.m

Max. Marks: 70
Duration : 3 Hrs.

Instructions:

1. Part A, contains 4 main questions (with 5 sub-questions) each question carries 1 mark - Total 20 marks
2. Part B answer any 3 questions out of 5 questions. Each question carries 10 marks - Total 30 marks
3. Part C is a case study. Read the case carefully and answer the questions - Total 20 marks

PART – A

(20X1= 20 Marks)

(Compulsory - Attempt all questions each question carries 1 mark)

Q.1 Select the right answer

[5 marks]

1. The objectives of public procurement include
(a) Social benefit (b) Procurement rules (c) Tax funded (d) All of these
2. The universal principle of fairness governs _____
(a) Procurement ethics (b) Public Procurement (c) Private procurement (d) None of these
3. Specification phase is part of the _____ process
(a) Tendering (b) Supplier evaluation (c) Ordering (d) Procurement
4. Single source bidding is one of the methods followed in _____
(a) Tendering process (b) Public procurement (c) Ordering process (d) None of the above
5. Spot purchase is resorted to by the procurement agency in case of _____
(a) Emergency (b) small value procurement (c) One-time (d) All of these

Q.2 Fill in the blanks

[5 marks]

1. Reduction in cost is one of the benefits of _____
2. The procurement of goods and services over the internet is _____
3. Improper communication is one the risks related to _____
4. Fines and penalties are one of the sources of _____
5. Standardized procurement procedure is an outcome of the _____ in the procurement process

Q.3 Mention True or False

[5 marks]

1. CVC guidelines ensure the implementation of complete transparency in the tendering process
2. Lack of awareness and training is one of the challenges in implementing CVC guidelines
3. Digitally integrated logistics system helps in the rectification of system errors
4. Public Private Partnership is not promoted in the revised GFR
5. One of the objectives of Make in India initiative is the protection of intellectual property

Q.4 Match The following**[5 marks]**

COLUMN A		COLUMN B	
Sr. No.		Sr. No.	
1	Bio degradable materials	A	Public Private Partnership
2	Build own operate transfer	B	CVC guidelines
3	Accountability of decisions	C	Green Procurement
4	Little or no entry	D	Procurement risk
5	Fraud and corruption	E	Bid rigging

PART - B**[Total 30 marks]****Answer any THREE out of the following five questions:**

- Q5.** (a) Public procurement follows certain principles. Identify and explain briefly each of them **[5 marks]**
 (b) Explain the open competitive bidding process followed in public procurement **[5 marks]**
- Q6.** (a) Public procurement is through tendering process. What are the alternatives to this process **[5 marks]**
 (b) Public procurement operates in a legislative frame work. Explain briefly with a diagram **[5 marks]**
- Q7.** (a) Identify all the activities that are part of the specification phase of procurement **[5 marks]**
 (b) Identify the activities that are specific to the procurement of civil works **[5 marks]**
- Q8.** (a) Identify the components and objectives of good governance in public procurement **[5 marks]**
 (b) CVC guidelines have impacted public procurement practices. Identify and explain **[5 marks]**
- Q9.** (a) Identify and explain the elements of public finance **[5 marks]**
 (b) Public procurement has a set of characteristic and objectives. Identify and explain them **[5 marks]**

PART - C**[Total: 20 Marks]****Q.10****CASE STUDY (Compulsory)**

Mr Robert has taken over as the head of Purchase department in a major public sector undertaking which has been set up recently. He has been appointed with the intention of streamlining the operations of the function taking into account the latest procedures and practices in public procurement. His interaction with his colleagues gave him an indication of the knowledge gap and he decided to train his officers in the principles of public procurement. The initiation of the training started with the four important dimensions of public procurement. In the next phase of training the universal principles applicable to public procurement were explained to the department personnel. The next phase of training started with the explanation and steps in the purchasing process. The department personnel were making procurement following the procedures laid down by the organization. However, they were not fully conversant with the concept of each of the procedures and the advantages and disadvantages of these procedures. They also had confusion in the proper selection of the procedure based on the items and its characteristic that has to be purchased. A training was arranged to impart the necessary inputs in this regard. Mr Robert's training process provided the much-needed impetus to transform the department's efficiency and effectiveness

Questions:

1. Explain the four dimensions of public procurement that were imparted in the training **[5 marks]**
2. Identify and explain the universal principles of public procurement that were imparted **[5 marks]**
3. Explain the purchasing process in public procurement with a diagram and explain in detail the specification phase of the procurement process **[5 marks]**
4. Identify the list of public procurement procedures and explain the restrictive bidding process with its advantages and disadvantages **[5 marks]**