



PUBLIC PROCUREMENT MANAGEMENT

Date : 22.12.2025
Time : 2.00 p.m. to 5.00 p.m.

Max. Marks: 70
Duration : 3 Hrs.

Instructions:

1. Part A, contains 4 main questions (with 5 sub-questions) each question carries 1 mark - Total 20 marks
2. Part B answer any 3 questions out of 5 questions. Each question carries 10 marks - Total 30 marks
3. Part C is a case study. Read the case carefully and answer the questions - Total 20 marks

PART – A

(20X1= 20 Marks)

(Compulsory - Attempt all questions each question carries 1 mark)

Q.1 Select the right answer

[5 marks]

1. _____ is one of the principles of public procurement
(a) Integrity (b) Legislation (c) Cooperation (d) Teamwork
2. One of the procurement methods followed in public procurement is
(a) Local purchase (b) Request for proposal (c) Foreign purchase (d) All of these
3. An important phase in the public procurement process is the
(a) Discussion phase (b) Monitoring phase (c) Specification phase (d) Inspection phase
4. One of the pillars that is part of the “Make in India” initiative is
(a) New ideas (b) New procedures (c) New guidelines (d) New processes
5. One of the important benefits of the green procurement initiative by an organization is the
(a) Reduced cycle time (b) Improved brand image (c) e-procurement (d) None of these

Q.2 Fill in the blanks

[5 marks]

1. Budget allocation is one of the main activities of _____
2. _____ area of public procurement covers policy, regulations, general conditions of contract, etc.
3. One of the alternative procurement methods followed in public procurement _____
4. Public procurement is generally governed by the public procurement act based on _____
5. Central Vigilance Commission is one of _____ of public procurement

Q.3 Mention True or False

[5 marks]

1. BOOT is a form of public private partnership in public procurement
2. Social benefit is one of the objectives of public procurement
3. One of the principles of public procurement is the importance of the systems principle
4. Restrictive tender is the default method for public procurement in India
5. Order winning criteria and order qualifying criteria in tenders are one and the same

Q.4 Match The following**[5 marks]**

COLUMN A		COLUMN B	
Sr. No.		Sr. No.	
1	Bidder selection	A	Public procurement
2	Single source procurement	B	Contracting phase
3	Electronic procurement	C	Spot purchase
4	Emergency requirement	D	Non tax revenue
5	Public sector undertaking surplus	E	Transparency

PART - B**[Total 30 marks]****Answer any THREE out of the following five questions:**

- Q5.** (a) What is the role of green procurement and criteria followed in green procurement **[5 marks]**
 (b) What are the benefits of green procurement? **[5 marks]**
- Q6.** (a) What are the factors influencing the e-procurement process? **[5 marks]**
 (b) What are the advantages and disadvantages of the public private partnership model? **[5 marks]**
- Q7.** (a) Identify and explain the risks related to public procurement? **[5 marks]**
 (b) Identify and detail the sources of public finance. **[5 marks]**
- Q8.** (a) What are the steps in the importation process **[5 marks]**
 (b) What are some of the specific issues that confront the management of civil works? **[5 marks]**
- Q9.** (a) What is single source procurement? Under what situations can we this method? **[5 marks]**
 (b) What is restrictive bidding and what are its pros and cons? **[5 marks]**

PART - C**[Total: 20 Marks]****Q.10****CASE STUDY (Compulsory)**

The city corporation of Vibrant Metropolis had some important road work to be completed as traffic congestion was creating road accidents. The city corporation had a capable finance person and he set about checking out the financial status of the Metropolis. The analysis indicated a tight financial position. A very competitive offer and on time completion was required to prevent cost over runs in the road project. He called for a meeting to discuss the modus operandi of the project. Some members suggested restrictive tendering while some suggested open tendering. The discussions brought to light the pros and cons of both these processes. One of the important issues came up during the discussion was the selection process of the prospective contractor which was a very important factor for quality construction and completion of the project on time. A contractor was identified through competitive two-stage bidding process to take up the contract. The finance man was well aware of the various risks related to procurement and decided to identify and ensure the successful completion of the contract by preventing the occurrences of any of these risks. He identified some issues specific to the management of civil works. Identification these issues were anticipated to ensure the contract completion on time and this helped the metropolis to complete the contract most competitively and on time

Questions:

1. What are the components of public finance examined by the finance head of Metropolis? **[5 marks]**
2. What are the pros and cons of open competitive bidding and restrictive bidding process? **[5 marks]**
3. What were the procurement related risks that were envisaged by the finance head? **[5 marks]**
4. What were the issues identified that were specific to civil contracts? **[5 marks]**