



INDIAN INSTITUTE OF MATERIALS MANAGEMENT
Post Graduate Diploma in Logistics & SCM
Post Graduate Diploma in Materials Management - 2 years
PAPER No. 1 (OFFLINE EXAM)
(enrollment code –(enrollment code –PGMM/ PGSM))

June 2024

MANAGEMENT PRINCIPLES AND ORGANISATION BEHAVIOR

Date : 08.6.2024

Time : 2.00 pm to 5.00 pm

Max. Marks : 70

Duration : 3 hours

Instructions :

1. From Part A – answer all questions (compulsory). Each sub questions carries 1 mark
2. From Part B – Answer any 3 questions out of 5 questions. Each question carries 10 marks.
3. Part C is a case study (compulsory) with questions. Read the case study carefully and answer the questions
4. Please read the instructions given in the answer sheet

Total : 20 Marks

Total : 30 Marks

Total: 20 Marks

PART A

[20 marks]

(Compulsory .Each sub question carries 1 mark)

Q 1. Please state whether the following statements are True or False

(5 Marks)

1. The classical theory of organization is called as empirical approach
2. Organizations prefer to hire employees whose personality traits doesn't match with specific job
3. Organizational politics is the unauthorized use of power
4. Formal communication follows no predefined paths
5. Technology plays an important role in organizational activities and structure

Q.2. Fill in the Blanks

(5 Marks)

1. -----is a form of problem solving.
2. Rokeach value survey consists of a set of ----- values.
3. Personality emerges out of ----- component.
4. High rate of absenteeism is a cause of ----- staff moral.
5. Collection of individuals sharing ----- viewpoints is called groups.

Q 3. Match the following and rewrite

(5 Marks)

	A		B
1.	Laissez Faire Style	a.	Actions and behavior
2.	Relationship between beings and environment	b.	Achieving common goals
3.	Functional Team	c.	Require support
4.	Locus of Control	d.	Anthropology
5.	Focus of formal organization	e.	Free reign

Q 4. Define in one line.

(5 Marks)

1. Team –.
2. Pragmatic Concept –.
3. Matrix structure –
4. Mentor –
5. Brainstorming – .

PART B

[3 x 10 = 30 Marks]

Answer any 3 questions, Each question carry 10 marks

Q 5.a) Write a note on organizational politics? (5 Marks)

b) Define Key strategies for conflict Management? (5 Marks)

Q 6. a) How is moral is related to productivity. Explain? (5 Marks)

b) What are the main disciplines of organizational behavior? (5 Marks)

Q 7 a) Distinguish between leaders and managers? (5 Marks)

b) Define three levels of organizational Culture (5 Marks)

Q 8.a)Types of communication based on methods or media.? (5 Marks)

b) How does Coordination differ from cooperation? (5 Marks)

Q 9. Write any two short notes (2 x5 =10 Marks)

a)Define motivation and leadership.

b) Stages of formation of group

c) Free Reign

PART C

[20 Marks]

Q. 10. Case Study (Compulsory)

Radha is a 30-year-old financial trainer who works with VTC Ltd. Mumbai. She seems very kind, loyal to work, and caring to all. She loves watching movies rather than going to social outings. She works extremely hard towards the assigned projects. She also helps her fellow colleagues in the required assistance. She too has a strong relationship with her family and friends

By trait theory of personality, it offers a better understanding of Radha

This theory suggests that there are five major personalities. dimensions like neuroticism, openness to experience. extraversion, agreeableness and conscientiousness. Personality of a person is assessed through a combination of high and low ratings for every such personality.

Using this theory Radha's is described as conscientious, well organized, hardworking and introverted.

By using trait theory of personality answer the following questions.

1. How does this trait theory helpful for examining anyone's personality?
2. Why it is necessary to understand the personality traits of employees working in an organization?
