



# INDIAN INSTITUTE OF MATERIALS MANAGEMENT

## Post Graduate Diploma in Logistics & SCM

PAPER No.19 (enrolment code- PSM,CSM )

June 2025

### EMERGING TRENDS IN LOGISTICS & SUPPLY CHAIN MANAGEMENT

Date: 25.06.2025

Time: 2.00 PM TO 5.00 PM

Maximum Marks:70

Duration: 3 hours

#### Instructions

1. Part A is compulsory. Each sub question carries one mark.
2. Part B answer any 3 questions. Each question carries 10 marks
3. Part C is a case study with sub questions and it is compulsory.

Total marks-20  
Total marks-30  
Total marks-20

#### Part - A

(20 Marks)

(Attempt all questions.)

#### Q.1 Fill in the Blanks ( 5 Marks)

- a) Using the Internet for creating value in the area of service sector is called \_\_\_\_\_
- b) An invention that changes the way things are being done currently is called \_\_\_\_\_ technology
- c) Ecommerce model where transaction occurs between the business and its customer is called \_\_\_\_\_
- d) The ratio of time an item in inventory is in storage to the time it is in usage to fulfil the supply chain objectives is called \_\_\_\_\_ time
- e) Concept of machines having human intelligence is called \_\_\_\_\_

#### Q.2 State TRUE or FALSE ( 5 Marks)

- a) Higher the inventory turnover, lower is the cash conversion
- b) Business trend analysis cannot help in benchmarking our business
- c) Converting decisions into numbers is called digitisation
- d) Movies being promoted by word of mouth publicity is an example of network marketing
- e) "Work from home" is same as telecommuting

#### Q.3 Match the Following: ( 5 Marks)

	Column I		Column II
a	Industrial Revolution 3	1	Medical coding and billing
b	Cash spin	2	Changes the way of doing things
c	Disruptive technology	3	Liquidation of idle assets
d	Franchisee	4	Invention of Programmable Logic controllers
e	Offshore outsourcing	5	Licensing fees

#### Q.4 Expand the Following Abbreviations: ( 5 Marks)

(i) CPS      (ii) SaaS      (iii) C2B      (iv) SDLC      (v) PDA

## **PART B**

(30 marks)

**(Attempt any 3. Each question carries 10 marks)**

**Q. 5** a) What do you understand by the term “Industrial Revolution. Explain [5marks]

b) Explain the Consumer to consumer E-commerce model with examples? [5marks]

**Q. 6** a) Business trends are influenced not only by economic factors, but also by political and socio-cultural factors”. Is it true or false? Explain why you think so [5marks]

b) Differentiate between Horizontal Integration and Vertical Integration [5marks]

**Q. 7** a) Explain any THREE emerging global trends in supply chain Management **5marks**

b) Today, robots have replaced manpower in many shop floors. What advantages do advanced robots bring? [5marks]

**Q. 8** a) Explain the concept of “Aggregator”, in the context of “In shorts”, a news aggregator and content distribution company based in India? What are the advantages of being an aggregator? **5marks**

b) Analytics help decision makers make data driven decisions. Write a note on the different forms of supply chain analytics. [5marks]

**Q. 9 - Write Short Notes on any 2 from the Following: [2 x 5 = 10 marks]**

## PART C

**(20 Marks)**

### **Q. 10. Case study – Compulsory**

International Espresso giant, Starbucks was in the midst of overhauling its supply chain management system. Initially, Starbucks chose a best-of-breed approach over an integrated ERP, where companies handpick the best software product for each piece of the supply chain process. It faced several hurdles – extended vendor evaluation period, complex software integration hurdles, version control problems etc.

Starbucks has a 9-piece plan. By 2000, the only real technology Starbucks was using was a merchandise management system called JDA software, running on AS/400. Forecasting, making of Bills of Materials, scheduling etc were still manual.

Starbucks realised that it was spending more than it should, to support the supply chain.

## Questions:

- 1) Identify the problem ( **5 marks** )
- 2) Why do you think Starbucks chose a 9-piece plan instead of an integrated ERP? ( **5 marks** )
- 3) Explain any TWO types of ERP systems ( **5 marks** )
- 4) Explain very briefly, the phases in a System Development Life cycle for designing the information system in an organisation ( **5 marks** )