

## PERSONAL DETAILS :

Name : \_\_\_\_\_ Designation : \_\_\_\_\_

Qualifications : \_\_\_\_\_ Experience : \_\_\_\_\_

Address of your current Organization \_\_\_\_\_

Mobile No. : \_\_\_\_\_ Email id : \_\_\_\_\_ Age : \_\_\_\_\_

### FACULTY

Trainers are highly qualified professors/ Senior Practicing Managers/ SCM Professionals with over 15 years of rich industry experience in the relevant field.

### PEDAGOGY

Presentations, Discussions, Audiovisuals, Case Studies, Role Play

### ABOUT INDIAN INSTITUTE OF MATERIALS MANAGEMENT

**MISSION** To Promote Professional Excellence in Materials Management towards National Prosperity through Sustainable Development.

The Indian Institute of Materials Management (IIMM) is India's only recognized Professional Body for Materials Management, existing over 43 years and a Charter Member of International Federation of Purchasing and Supply Management (IFPSM), having its registered office at Bristol, UK.. The Institute is registered under the Societies Registration Act (XXI of 1860) and the Bombay Public Trust Act 1950.

The institute conducts various Education Courses including International Management courses recognized by AICTE and other world bodies of repute. A number of Executive Development programs, Seminars, Workshops, In-house Training Programs & Consultancy in various facets of materials management are also imparted through it's wide network of 52 branches & 19 chapters spread over the entire country.

One of the important objectives of this Institute is to elevate the professional status and expertise of the professionals engaged in the field of Materials Management through various training programs, research and professional development activities.

For further details please visit IIMM Web Site: [www.iimm.org](http://www.iimm.org)



## INDIAN INSTITUTE OF MATERIALS MANAGEMENT

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### MDP Training Calendar 2018-2019

For Practicing Managers, Professionals, Executives and Administrators

Sr. No.	Courses	Duration (days)	Starting Date	Course Coordinator	Course Fees per Participant (₹)
1.	<b>International logistics &amp; Inventory Management</b> International Logistics & Supply Chain Packaging, International Transport Alternative & Incoterms Inventory Management & Inventory Models Demand forecasting Techniques	2	12-10-18 to 13-10-18	L S Bisht	12000.00
2.	<b>E-Procurement in Government and Private Organizations</b> Introduction to Provisioning & Procurement Procedures Introduction to E-Procurement & CPPP (Central Public Procurement Portal) E-Procurement Tools & their Applications E- sourcing, E- tendering and E- auctioning Benefits & Drawbacks of E-Procurement	2	26-10-18 to 27-10-18	L S Bisht	12000.00
3.	<b>Cost Price Analysis - A System Rationale for Procurement</b> Introduction to Cost Price Analysis Significance of cost, Price & Profit Issues Rationale way of Buying & Exercises Buying into Competitiveness & Tackling Challenges	2	07-12-18 to 08-12-18	L S Bisht	12000.00
4.	<b>Logistics &amp; Distribution Management</b> Introduction to logistics & its Components Warehousing & Transportation Management Planning & Inventory Management Case Studies & Discussions Distribution Channels & Distribution Resource Planning	2	28-12-18 to 29-12-18	L S Bisht	12000.00

5.	<b>Introduction to Materials &amp; Supply Chain Managements (A Foundation Course).</b> Introduction to Materials & SCM Components of logistics Management Warehousing & Stores Management Stock Verification & Preservation Waste & Disposal Management Planning & Inventory Management Transportation Management Distribution Management Purchase Management Negotiations & Contract Management	5	08-01-19 to 12-01-19	L S Bisht	25000.00
6.	<b>Operations Strategy for Effective SCM</b> Emerging Trends & Implications for Operations Planning & Demand Forecasting Service & Manufacturing Operations Lean Manufacturing & other main QC Tools	2	24-01-19 to 25-01-19	L S Bisht	12000.00
7.	<b>ERP &amp; Impact of ERP Implementation in Supply Chains</b> Introduction to ERP ERP Implementation life Cycle ERP & Related technologies ERP Manufacturing Perspective ERP Modules & Tools Impact of ERP in Supply Chains	2	08-02-19 to 09-02-19	L S Bisht	12000.00
8.	<b>Stress Management</b> Introduction to Stress, Positive and Negative Stress Strategies for Coping with Stress & Negative Emotions Management of Conflict & Assertiveness Skills Breaking Negative Thought Patterns to control Impulses Improving Self- discipline, Self-image & Self-esteem Nutrition & Exercises	3	14-02-19 to 16-02-19	L S Bisht	18000.00
9.	<b>Contract Management</b> Introduction to Agreement, Contract and Principal Features as per Contract Act Main Terms & Conditions of a Contract Various Types of Contracts	2	22-02-19 to 23-02-19	L S Bisht	12000.00
10.	<b>Negotiation Skills</b> Negotiation & Purpose of Negotiation Negotiation Styles, Negotiation Strategy & Persuasion Skills	2	01-03-19 to 02-03-19	L S Bisht	12000.00
11.	<b>Personality Development &amp; Communication Skills</b> Personality Traits, Values & Skills. Effective Communication Skills, Time Management Leadership & Managerial Skills, Self-awareness & Emotional Awareness, Improving Presentation Skills	3	14-03-19 to 16-03-19	L S Bisht	18000.00

(Details about final Training Schedules & Faculty will be emailed to the participants on receipt of the applications.)

#### VENUE

Conference Hall, IIMM National Headquarter, Belapur, Navi Mumbai.

#### COURSE FEE

Rs. 5000/- per day for Fundamental Course & Rs.6000/- per day for other courses+ 18% GST, as applicable - Includes Tuition Fee, Course Material, Participation Certificate, Break Fast, Working Lunch & Tea/Coffee.

#### BOARDING & LODGING CHARGES (OPTIONAL)

Rs. 3000/- per day per participants + 18% GST (AC Twin Occupancy. Single Occupancy may be made available on request)

#### DISCOUNTS

1. 10% to IIMM members
2. 5% for early birds (to individual participants, on receipt of nomination, before 20 days of the commencement of course)

#### GROUP DISCOUNTS

1. 10% for 4 to 10 participants from the same organization
2. 15% for more than 10 participants from the same organization

#### REFUND RULES

1. Fees once paid can be adjusted towards future nominations up to 2 years
2. In case of cancellation of course, due to inadequate participation or for any other unforeseeable reasons, the participants will be informed by e-mail or fax and the fee will be refunded.

#### ENROLMENT

Personal details: Name, Designation, Age, Qualification, Experience, functions & Present Organization of the participants along with the fee through ECS/NEFT ( BOI A/C No-011610100005741 & IFSC code :BKID0000116) or by Demand Draft drawn in favor of "Indian Institute of Materials Management" payable at Mumbai, may be sent to :

Mr. Laxman Singh Bisht  
Senior Faculty, (MM), IIMM National Head Quarters,  
Sector-15, Institutional Area, CBD Belapur, Navi Mumbai - 400614  
(E-mail : iimmlsb@gmail.com Mobile No- 9769197851)