

Sixteenth edition of Disha - annual signature event of IIMM, Mumbai was held on 22nd & 23rd November 23 at Hotel Westin, Mumbai, with the theme of 'Driving Operational Excellence for unlocking Business Value-Technology Driven, Sustainable, Resilient, Contemporary-Indian Economy \$5 Trillion and Beyond'.

The two-day event had 27 speakers, with a key note address keynote address on the theme, one fire side chat, a panel discussion and was loaded with several other stimulating features like Quiz competition, opinion poll, exhibition booths.

This episode, which was extremely well received by about 200 participants, was made possible by tireless efforts of Mumbai team for weeks before & during the event, shaped under guidance & motivation provided by Disha 23 Convener Satish Palekar, Past national president Bala Iyer, and branch chairman Animesh Shah.

Day one started with National anthem 'Jana Gana Mana' followed by lamp lightening at the hands of **Chief Guests Jayant Dhoble, Business Head & CEO of Global Chemicals**, Key note speaker **Dr Sanjay Chaturvedi, CEO of Apitoria**, Past National presidents Bala Iyer, IIMM Vice president -West KR Nair, Disha 23 Convener Satish Palekar, Mumbai Chairman Animesh Shah, Past IIMM Mumbai chairmen M H Varma, N D Sadri Ganesh Apte, Surendra Deodhar Ashok Mhatre.

Day 1 - 22/11/23

**Animesh shah**, Mumbai Branch Chairman made the opening speech and set the context y focussing on Disha 23 theme and urged participants to join IIMM and its courses for self as well as industry advancement.

In his address as a Disha Convener **Mr Satish Palekar** explained theme rationale succinctly to outline objective of Disha23.

Mr Bala Iyer while emphasising on IIMM's mission on knowledge enhancement and elevation of Supply chain profession, shared few global trends to highlight how procurement is critical function.

**Chief Guest, Mr Jayant Dhobley** gave a distinctive perspective on development & sustainability using astonishing set of data. His presentation highlighted the huge opportunity that existed to improve quality of life towards real development, simply through better use of energy and our resources.

**Dr Sanjay Chakravarty** in his engrossing **key note address** used illustrative images & historical facts like first battle of Panipat, declining life span of S & P 500 companies etc .to highlight importance of agility, diversity, & strategy. He also emphasised on developing learning culture with high investment in R & D

**Swapn Malpani, EVP & Global supply chain head of Cipla Ltd** then shared on challenges to pharma business and how critical is focus on innovations, agility, sustainability.

**Ashwani Narang , Vice President & Business Head - Intelligent Spend and Business Network- Indian Subcontinent, SAP** was next to rivet participants with his data packed presentation on **Future-proofing your Procurement: Top Priorities for Leaders to Win in 2024**. He shared few examples like ' ease of getting a ball point pen for your company' to highlight agility ,flexibility and simplicity of your processes to meet customer needs . His talk also expounded on term 'customer of choice, Supply diversity spend, Hype cycle, Generative AI, and material Genomics.

**Satish Palekar . Executive Vice President & Head of L&T Power** presented eloquently on "**Navigating the Energy Transition**". With in short time of 25 mins, he explained on various drivers of green energy transition, its push and pulls and importance of International public private partnership to take it forward expeditiously

**Mr. Yugesh Aglawe, Partner, Ernst & Young** was next to talk on **Supply Chain Visibility** using illustrations and on-line demo on Generative AI, He showed how it can help in long term or short-term planning, strategic inventory etc.

After Lunch Break **Kran Sirkar, Dy Gen, Manager, Mahindra & Mahindra Ltd** presented on '**practicing circular economy in Mahindra sites**. She presented detailed plan & status of net 0, decarbonizing, circularity, progress towards closed loop system etc. on all 3 scopes (scope1,2 .3). Also show cased India's first and largest vehicle recycling facility ,CERO, jointly put up by Government of India & Mahindra.

**Mr Santosh Dalvi, Partner, KPMG** then did breezy presentation on Global Trade, explaining various facets of changes in India's regulatory environment, like PLI scheme, FTAs, MOOWR scheme for duty deferment, AEO certification (Authorised economic operator). APA (Advanced pricing Arrangement) etc.

Just before tea break **Mr Karthik Kumar, Sr VP, Ultratech** presented few innovations case studies

Day 1 concluded with panel discussion on the event theme itself. Bala Iyer smoothly steered the deliberation through all main points of the theme, along with Panellists, **Mr B Karthi Kumar of UltraTech, Mr Anubhav Roy Chowdhary, CEO of PI industries, Mr Umesh Malik of Reliance Industries and Mr Bodhi Dahiwal of Aarti Industries**. Good discussion took place on ESG measures, SDG 30 goals and what and how corporates are contributing to fulfil them

Day 2 -- 22/12/23

**Dr Mahesh Karandikar, Chief Neurosurgeon & Managing Director of Karandikar Hospitals and Neuroscience Research Centre** mesmerised the audience with his sharing on **'Engineering Brain for success & Happiness in Supply Chain'** connected neuroscience brilliantly to Human performance and in turn to supply chain effectiveness. Using various images of Brain scans his presentation vividly showed effect of positive mind set, relationships on performance and how multi-tasking is less efficient than doing one thing at a time.

Next masterly presentation by **Amit Varma, Head digital transformation at Reliance industries** on **'Technology driven supply chain -a bench mark case study -Reliance industries'** was full of illustrations and examples from Reliance.

**Mr Parthasarathi Chatterjee, EVP & Head offshore of L&T Hydrocarbon** elucidated on **'Operation Excellence-critical factors for successes factors'** using some out of Box examples like 'Okapi, an animal with Deer like fast legs, Giraffe like long neck for better reach and Zebra patterns on body for better camouflage. for sustainable growth. He shared many best L&T practices like 5 pillars of operational excellence

**Satishkumar of Strategic sourcing of Mahindra Group** shared case study on **'Mitigating the risk of semiconductor availability in auto industry-current and future'** It was quite detailed presentation on semiconductors supply chain & its complexity of design as well as process involving 700 steps to manufacture single type of wafer over 14 weeks. Unlike other products, chips capacity cannot be added easily due to very high investment cost and high lead time means very long supply chain. So, some of novel strategies to deal with mitigation are design simplification or product defeaturing.

Just before Lunch **Dr P V Venkatakrisnan of ISRO (ex ISRO)** gave very exciting exposition on **'Project Management - A benchmark case study, Chandrayan-3 Low cost, Reliable and Time bound.** Participants were fully engrossed to understand making of Chandrayan and critical processes and parts development, involved over its project span.

**Mr Amit Amin, Managing Partner of Western matcher Consulting** delivered a compact presentation on **'Leveraging Digital Logistics and emerging Technologies to benefit from Government's National Logistics Policy'**. Using simulation Mr Amin showed how yard visibility or Logistics execution insights could be obtained.

**Transformative supply chain** was the next topic impeccably presented by **Ritesh Agarwal, Sr VP -Head Sourcing, Auto sector, Mahindra & Mahindra Ltd.** After full overview on Global as well as Mahindra trend on auto production and sales, He elucidated on supply chain challenges and its mitigation plans like AI based de-risking, using digitisation as an enabler etc.

**Srinivas Mokashi, Past Chairman of CHEMEXCIL** delivered Talk on **'Incentive provided to Industry by Indian Govt'**. He presented on Govt vision of increasing size of chemical industry to 1 trillion USD by 2040 from 220 billion today, explaining how PLI scheme for chemical industry would enable it

Finally, it was time for **fire side chat** with **Ramapraveen Subramaniam, CEO of Mahindra Logistics** on **'Driving Supply chain Efficiency and Customer Experience through Logistics'** through ever ebullient **Ravindra Sharma, Director SAP Ariba Advisory, SAP ASIA Pacific & Japan region.** Mr Ravindra Sharma was superb in softly framing apt questions to draw upon Mr Ram Praveen's knowledge & expertise. New logistics policy, its implications, its major influence areas were discussed in details. Ram Praveen highlighted on importance of human capital over IT, Automation, & AI for better customer experience and outcome.

In addition to knowledge sharing through well-chosen topics & speakers which kept participants engaged. Quiz competitions based on the event sessions was conducted on both days to keep event lively. Top 3 scorers were given cash awards.

At the end Lucky draw was conducted and cash awards given to 10 lucky participants

Both days event proceedings were anchored brilliantly by Surendra, in his inimitable & eloquent style.

Finally, there were 2 lucky draws with prizes galore. First Lucky draw was for the participants who could manage to visit exhibition booths, with 10 lucky delegates winning cash prizes. Second lucky draw was open to all registered participants with 3 lucky participants getting cash awards.

The event concluded after formal vote of thanks by chairman Animesh Shah

The two-day seminar was a feast of knowledge for all participants. We all at IIMM Mumbai look forward to its seventeenth edition in next year.